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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, DC 20549  
**FORM 10-Q**

**Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

For the quarterly period ended September 30, 2021  
OR

**Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

Commission File Number 001-09279

**ONE LIBERTY PROPERTIES, INC.**

(Exact name of registrant as specified in its charter)

MARYLAND  
(State or other jurisdiction of  
incorporation or organization)

13-3147497  
(I.R.S. employer  
identification number)

60 Cutter Mill Road, Great Neck, New York  
(Address of principal executive offices)

11021  
(Zip code)

(516) 466-3100

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock	OLP	New York Stock Exchange

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Yes  No

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

As of November 1, 2021, the registrant had 20,911,183 shares of common stock outstanding.

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**Part I — FINANCIAL INFORMATION**

**Item 1. Financial Statements**

ONE LIBERTY PROPERTIES, INC. AND SUBSIDIARIES  
CONSOLIDATED BALANCE SHEETS  
(Amounts in Thousands, Except Par Value)

	September 30, 2021	December 31, 2020
<b>ASSETS</b>		
(Unaudited)		
Real estate investments, at cost		
Land	\$ 180,760	\$ 190,391
Buildings and improvements	653,695	648,667
Total real estate investments, at cost	834,455	839,058
Less accumulated depreciation	157,499	147,136
Real estate investments, net	676,956	691,922
Investment in unconsolidated joint ventures	10,178	10,702
Cash and cash equivalents	13,740	12,705
Unbilled rent receivable	14,470	15,438
Unamortized intangible lease assets, net	21,498	24,703
Escrow, deposits and other assets and receivables	15,131	20,667
Total assets <sup>(1)</sup>	<u>\$ 751,973</u>	<u>\$ 776,137</u>
<b>LIABILITIES AND EQUITY</b>		
Liabilities:		
Mortgages payable, net of \$3,477 and \$3,845 of deferred financing costs, respectively	\$ 403,452	\$ 429,704
Line of credit, net of \$270 and \$425 of deferred financing costs, respectively	2,930	12,525
Dividends payable	9,416	9,261
Accrued expenses and other liabilities	20,374	21,498
Unamortized intangible lease liabilities, net	10,702	11,189
Total liabilities <sup>(1)</sup>	<u>446,874</u>	<u>484,177</u>
Commitments and contingencies		
Equity:		
One Liberty Properties, Inc. stockholders' equity:		
Preferred stock, \$1 par value; 12,500 shares authorized; none issued	—	—
Common stock, \$1 par value; 50,000 shares authorized; 20,178 and 19,878 shares issued and outstanding	20,178	19,878
Paid-in capital	319,608	313,430
Accumulated other comprehensive loss	(2,350)	(5,002)
Distributions in excess of net income	(33,264)	(37,539)
Total One Liberty Properties, Inc. stockholders' equity	304,172	290,767
Non-controlling interests in consolidated joint ventures <sup>(1)</sup>	927	1,193
Total equity	<u>305,099</u>	<u>291,960</u>
Total liabilities and equity	<u>\$ 751,973</u>	<u>\$ 776,137</u>

(1) The Company's consolidated balance sheets include assets and liabilities of consolidated variable interest entities ("VIEs"). See Note 6. The consolidated balance sheets include the following amounts related to the Company's consolidated VIEs: \$10,365 and \$12,158 of land, \$18,454 and \$23,372 of building and improvements, net of \$4,780 and \$5,232 of accumulated depreciation, \$3,738 and \$3,679 of other assets included in other line items, \$19,362 and \$23,530 of real estate debt, net, \$1,495 and \$1,278 of other liabilities included in other line items and \$927 and \$1,193 of non-controlling interests as of September 30, 2021 and December 31, 2020, respectively.

See accompanying notes to consolidated financial statements.

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ONE LIBERTY PROPERTIES, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF INCOME  
(Amounts in Thousands, Except Per Share Data)  
(Unaudited)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2021	2020	2021	2020
<b>Revenues:</b>				
Rental income, net	\$ 20,349	\$ 21,071	\$ 61,338	\$ 63,171
Lease termination fees	87	—	336	—
Total revenues	<u>20,436</u>	<u>21,071</u>	<u>61,674</u>	<u>63,171</u>
<b>Operating expenses:</b>				
Depreciation and amortization	5,596	5,723	17,055	17,201
General and administrative (see Note 9 for related party information)	3,559	3,456	10,970	10,244
Real estate expenses (see Note 9 for related party information)	3,199	3,451	10,272	10,098
State taxes	55	75	221	227
Impairment due to casualty loss	—	430	—	430
Total operating expenses	<u>12,409</u>	<u>13,135</u>	<u>38,518</u>	<u>38,200</u>
<b>Other operating income</b>				
Gain on sale of real estate, net	1,277	10,316	22,768	14,568
Operating income	<u>9,304</u>	<u>18,252</u>	<u>45,924</u>	<u>39,539</u>
<b>Other income and expenses:</b>				
Equity in earnings of unconsolidated joint ventures	77	132	75	186
Equity in earnings from sale of unconsolidated joint venture properties	801	—	801	121
Prepayment costs on debt	(38)	(58)	(837)	(1,123)
Other income (see Note 13)	678	453	865	462
<b>Interest:</b>				
Expense	(4,365)	(4,752)	(13,573)	(14,583)
Amortization and write-off of deferred financing costs	<u>(245)</u>	<u>(301)</u>	<u>(754)</u>	<u>(760)</u>
Net income	6,212	13,726	32,501	23,842
Net income attributable to non-controlling interests	(153)	(1)	(151)	(7)
Net income attributable to One Liberty Properties, Inc.	<u>\$ 6,059</u>	<u>\$ 13,725</u>	<u>\$ 32,350</u>	<u>\$ 23,835</u>
<b>Weighted average number of common shares outstanding:</b>				
Basic	<u>20,115</u>	<u>19,640</u>	<u>20,044</u>	<u>19,483</u>
Diluted	<u>20,273</u>	<u>19,686</u>	<u>20,198</u>	<u>19,511</u>
<b>Per common share attributable to common stockholders:</b>				
Basic	<u>\$ .29</u>	<u>\$ .67</u>	<u>\$ 1.56</u>	<u>\$ 1.17</u>
Diluted	<u>\$ .28</u>	<u>\$ .67</u>	<u>\$ 1.55</u>	<u>\$ 1.17</u>
Cash distributions per share of common stock	<u>\$ .45</u>	<u>\$ .338</u>	<u>\$ 1.35</u>	<u>\$ 1.013</u>
Stock distributions per share of common stock	<u>\$ —</u>	<u>\$ .112</u>	<u>\$ —</u>	<u>\$ .337</u>

See accompanying notes to consolidated financial statements.

ONE LIBERTY PROPERTIES, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME  
(Amounts in Thousands)  
(Unaudited)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2021	2020	2021	2020
Net income	\$ 6,212	\$ 13,726	\$ 32,501	\$ 23,842
Other comprehensive income				
Net unrealized gain (loss) on derivative instruments	317	394	2,659	(3,995)
Comprehensive income	6,529	14,120	35,160	19,847
Net income attributable to non-controlling interests	(153)	(1)	(151)	(7)
Adjustment for derivative instruments attributable to non-controlling interests	(3)	(2)	(7)	6
Comprehensive income attributable to One Liberty Properties, Inc.	\$ 6,373	\$ 14,117	\$ 35,002	\$ 19,846

See accompanying notes to consolidated financial statements.

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ONE LIBERTY PROPERTIES, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY  
(Amounts in Thousands, Except Per Share Data)  
(Unaudited)

	Common Stock	Paid-in Capital	Accumulated Other Comprehensive Income (Loss)	Accumulated Distributions in Excess of Net Income	Non-Controlling Interests in Consolidated Joint Ventures	Total
Balances, December 31, 2020	\$ 19,878	\$ 313,430	\$ (5,002)	\$ (37,539)	\$ 1,193	\$ 291,960
Distributions – common stock						
Cash – \$.45 per share	—	—	—	(9,329)	—	(9,329)
Restricted stock vesting	130	(130)	—	—	—	—
Contribution from non-controlling interest	—	—	—	—	20	20
Distributions to non-controlling interests	—	—	—	—	(13)	(13)
Compensation expense – restricted stock and RSUs	—	1,343	—	—	—	1,343
Net income (loss)	—	—	—	2,962	(5)	2,957
Other comprehensive income	—	—	1,498	—	3	1,501
Balances, March 31, 2021	20,008	314,643	(3,504)	(43,906)	1,198	288,439
Distributions – common stock						
Cash – \$.45 per share	—	—	—	(9,330)	—	(9,330)
Restricted stock vesting	16	(16)	—	—	—	—
Contribution from non-controlling interest	—	—	—	—	5	5
Distributions to non-controlling interests	—	—	—	—	(11)	(11)
Compensation expense – restricted stock and RSUs	—	1,685	—	—	—	1,685
Net income	—	—	—	23,329	3	23,332
Other comprehensive income	—	—	840	—	1	841
Balances, June 30, 2021	20,024	316,312	(2,664)	(29,907)	1,196	304,961
Distributions – common stock						
Cash – \$.45 per share	—	—	—	(9,416)	—	(9,416)
Restricted stock unit vesting	74	(74)	—	—	—	—
Shares issued through equity offering program—net	49	1,375	—	—	—	1,424
Shares issued through dividend reinvestment plan	31	832	—	—	—	863
Distributions to non-controlling interests	—	—	—	—	(425)	(425)
Compensation expense – restricted stock and RSUs	—	1,163	—	—	—	1,163
Net income	—	—	—	6,059	153	6,212
Other comprehensive income	—	—	314	—	3	317
Balances, September 30, 2021	\$ 20,178	\$ 319,608	\$ (2,350)	\$ (33,264)	\$ 927	\$ 305,099

See accompanying notes to consolidated financial statements.

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ONE LIBERTY PROPERTIES, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY  
(Amounts in Thousands, Except per Share Data)  
(Unaudited) (Continued)

	Common Stock	Paid-in Capital	Accumulated Other Comprehensive Income (Loss)	Accumulated Distributions in Excess of Net Income	Non-Controlling Interests in Consolidated Joint Ventures	Total
Balances, December 31, 2019	\$ 19,251	\$ 301,517	\$ (1,623)	\$ (28,382)	\$ 1,221	\$ 291,984
Distributions – common stock						
Cash – \$.45 per share	—	—	—	(9,036)	—	(9,036)
Restricted stock vesting	122	(122)	—	—	—	—
Shares issued through dividend reinvestment plan	7	159	—	—	—	166
Distributions to non-controlling interests	—	—	—	—	(8)	(8)
Compensation expense – restricted stock and RSUs	—	976	—	—	—	976
Net income	—	—	—	7,826	5	7,831
Other comprehensive loss	—	—	(4,809)	—	(9)	(4,818)
Balances, March 31, 2020	19,380	302,530	(6,432)	(29,592)	1,209	287,095
Distributions – common stock						
Cash – \$.225 per share	—	—	—	(4,535)	—	(4,535)
Stock – \$.225 per share	—	—	—	(4,534)	—	(4,534)
Shares issued through dividend reinvestment plan	70	790	—	—	—	860
Distributions to non-controlling interests	—	—	—	—	(5)	(5)
Compensation expense – restricted stock and RSUs	—	1,329	—	—	—	1,329
Net income	—	—	—	2,284	1	2,285
Other comprehensive income	—	—	428	—	1	429
Balances, June 30, 2020	19,450	304,649	(6,004)	(36,377)	1,206	282,924
Distributions – common stock						
Cash – \$.338 per share	—	—	—	(6,898)	—	(6,898)
Stock – \$.112 per share	—	—	—	(2,300)	—	(2,300)
Shares issued through stock dividend	263	4,268	—	—	—	4,531
Restricted stock unit vesting	24	(24)	—	—	—	—
Contribution from non-controlling interest	—	—	—	—	10	10
Distributions to non-controlling interests	—	—	—	—	(5)	(5)
Compensation expense – restricted stock and RSUs	—	1,136	—	—	—	1,136
Net income	—	—	—	13,725	1	13,726
Other comprehensive income	—	—	392	—	2	394
Balances, September 30, 2020	\$ 19,737	\$ 310,029	\$ (5,612)	\$ (31,850)	\$ 1,214	\$ 293,518

See accompanying notes to consolidated financial statements.

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ONE LIBERTY PROPERTIES, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
(Amounts in Thousands)  
(Unaudited)

	Nine Months Ended September 30,	
	2021	2020
<b>Cash flows from operating activities:</b>		
Net income	\$ 32,501	\$ 23,842
<b>Adjustments to reconcile net income to net cash provided by operating activities:</b>		
Gain on sale of real estate, net	(22,768)	(14,568)
Impairment due to casualty loss	—	430
Increase in unbilled rent receivable	(79)	(1,670)
Amortization and write-off of intangibles relating to leases, net	(606)	(556)
Amortization of restricted stock and RSU expense	4,191	3,441
Equity in earnings of unconsolidated joint ventures	(75)	(186)
Equity in earnings from sale of unconsolidated joint venture properties	(801)	(121)
Distributions of earnings from unconsolidated joint ventures	1,303	116
Depreciation and amortization	17,055	17,201
Amortization and write-off of deferred financing costs	754	760
Payment of leasing commissions	(608)	(189)
Decrease (increase) in escrow, deposits, other assets and receivables	4,936	(3,962)
Increase in accrued expenses and other liabilities	757	1,141
Net cash provided by operating activities	<u>36,560</u>	<u>25,679</u>
<b>Cash flows from investing activities:</b>		
Purchase of real estate	(16,491)	(28,504)
Improvements to real estate	(3,050)	(632)
Investments in ground leased property	(1,353)	—
Net proceeds from sale of real estate	47,214	25,070
Insurance recovery proceeds due to casualty loss	550	150
Distributions of capital from unconsolidated joint ventures	97	270
Net cash provided by (used in) investing activities	<u>26,967</u>	<u>(3,646)</u>
<b>Cash flows from financing activities:</b>		
Scheduled amortization payments of mortgages payable	(10,590)	(9,568)
Repayment of mortgages payable	(26,630)	(11,815)
Proceeds from mortgage financings	10,600	18,200
Proceeds from sale of common stock, net	1,424	—
Proceeds from bank line of credit	12,700	41,500
Repayment on bank line of credit	(22,450)	(35,800)
Issuance of shares through dividend reinvestment plan	863	1,026
Payment of financing costs	(229)	(189)
Capital contributions from non-controlling interest	25	10
Distributions to non-controlling interests	(449)	(18)
Cash distributions to common stockholders	(27,920)	(22,540)
Net cash used in financing activities	<u>(62,656)</u>	<u>(19,194)</u>
Net increase in cash, cash equivalents and restricted cash	871	2,839
Cash, cash equivalents and restricted cash at beginning of year	13,564	11,968
Cash, cash equivalents and restricted cash at end of period	<u>\$ 14,435</u>	<u>\$ 14,807</u>
<b>Supplemental disclosure of cash flow information:</b>		
Cash paid during the period for interest expense	\$ 14,546	\$ 15,563
<b>Supplemental disclosure of non-cash investing activity:</b>		
Purchase accounting allocation - intangible lease assets	\$ 1,758	\$ 3,905
Purchase accounting allocation - intangible lease liabilities	(596)	(568)
Lease liabilities arising from the recognition of right of use assets	—	2,858
<b>Supplemental disclosure of non-cash financing activity:</b>		
Common stock dividend - portion paid in shares of common stock	\$ —	\$ 4,531

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ONE LIBERTY PROPERTIES, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
(Amounts in Thousands)  
(Unaudited) (Continued)

The following table provides a reconciliation of cash, cash equivalents, and restricted cash reported within the consolidated balance sheets that sum to the total of the same such amounts shown in the consolidated statements of cash flows:

	September 30,	
	2021	2020
Cash and cash equivalents	\$ 13,740	\$ 14,193
Restricted cash included in escrow, deposits and other assets and receivables	695	614
Total cash, cash equivalents and restricted cash shown in the consolidated statement of cash flows	<u>\$ 14,435</u>	<u>\$ 14,807</u>

Restricted cash included in escrow, deposits and other assets and receivables represents amounts related to real estate tax and other reserve escrows required to be held by lenders in accordance with the Company's mortgage agreements. The restriction on these escrow reserves will lapse when the related mortgage is repaid.

See accompanying notes to consolidated financial statements.

ONE LIBERTY PROPERTIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)  
SEPTEMBER 30, 2021

**NOTE 1 – ORGANIZATION AND BACKGROUND**

One Liberty Properties, Inc. (“OLP”) was incorporated in 1982 in Maryland. OLP is a self-administered and self-managed real estate investment trust (“REIT”). OLP acquires, owns and manages a geographically diversified portfolio consisting primarily of industrial, retail, restaurant, health and fitness, and theater properties, many of which are subject to long-term net leases. As of September 30, 2021, OLP owns 122 properties, including three properties owned by consolidated joint ventures and three properties owned by unconsolidated joint ventures. The 122 properties are located in 30 states.

**NOTE 2 – SUMMARY ACCOUNTING POLICIES**

*Principles of Consolidation/Basis of Preparation*

The accompanying unaudited consolidated financial statements have been prepared in accordance with the instructions to Form 10-Q and include all of the information and disclosures required by U.S. Generally Accepted Accounting Principles (“GAAP”) for interim reporting. Accordingly, they do not include all of the disclosures required by GAAP for complete financial statement disclosures. In the opinion of management, all adjustments of a normal recurring nature necessary for fair presentation have been included. The results of operations for the three and nine months ended September 30, 2021 and 2020 are not necessarily indicative of the results for the full year. These statements should be read in conjunction with the consolidated financial statements and related notes included in OLP’s Annual Report on Form 10-K for the year ended December 31, 2020.

The preparation of the financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

The consolidated financial statements include the accounts and operations of OLP, its wholly-owned subsidiaries, its joint ventures in which the Company, as defined, has a controlling interest, and variable interest entities (“VIEs”) of which the Company is the primary beneficiary. OLP and its consolidated subsidiaries are referred to herein as the “Company”. Material intercompany items and transactions have been eliminated in consolidation.

*Purchase Accounting for Acquisition of Real Estate*

In acquiring real estate, the Company evaluates whether substantially all of the fair value of the gross assets acquired is concentrated in a single identifiable asset or a group of similar identifiable assets, and if that requirement is met, the asset group is accounted for as an asset acquisition and not a business combination. Transaction costs incurred with such asset acquisitions are capitalized to real estate assets and depreciated over the respectful useful lives.

The Company allocates the purchase price of real estate, including direct transaction costs applicable to an asset acquisition, among land, building, improvements and intangibles, such as the value of above, below and at-market leases, and origination costs associated with in-place leases at the acquisition date. The Company assesses the fair value of the tangible assets of an acquired property by valuing the property as if it were vacant. The value, as determined, is allocated to land, building and improvements based on management’s determination of the relative fair values of these assets.

The Company assesses the fair value of the lease intangibles based on estimated cash flow projections that utilize available market information; such inputs are categorized as Level 3 inputs in the fair value hierarchy. In valuing an acquired property’s intangibles, factors considered by management include estimates of carrying costs (e.g., real estate taxes, insurance, other operating expenses), lost rental revenue during the expected lease-up periods based on its evaluation of current market demand and discount rates. Management also estimates costs to execute similar leases, including leasing commissions and tenant improvements.

ONE LIBERTY PROPERTIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)  
SEPTEMBER 30, 2021 (Continued)

**NOTE 2 – SUMMARY ACCOUNTING POLICIES (CONTINUED)**

***Investment in Joint Ventures and Variable Interest Entities***

The Financial Accounting Standards Board, or FASB, provides guidance for determining whether an entity is a VIE. VIEs are defined as entities in which equity investors do not have the characteristics of a controlling financial interest or do not have sufficient equity at risk for the entity to finance its activities without additional subordinated financial support. A VIE is required to be consolidated by its primary beneficiary, which is the party that (i) has the power to control the activities that most significantly impact the VIE's economic performance and (ii) has the obligation to absorb losses, or the right to receive benefits, of the VIE that could potentially be significant to the VIE.

The Company assesses the accounting treatment for each of its investments, including a review of each venture or limited liability company or partnership agreement, to determine the rights of each party and whether those rights are protective or participating. The agreements typically contain certain protective rights, such as the requirement of partner approval to sell, finance or refinance the property and to pay capital expenditures and operating expenditures outside of the approved budget or operating plan. In situations where, among other things, the Company and its partners jointly (i) approve the annual budget, (ii) approve certain expenditures, (iii) prepare or review and approve the joint venture's tax return before filing, or (iv) approve each lease at a property, the Company does not consolidate as the Company considers these to be substantive participation rights that result in shared, joint power over the activities that most significantly impact the performance of the joint venture or property. Additionally, the Company assesses the accounting treatment for any interests pursuant to which the Company may have a variable interest as a lessor. Leases may contain certain protective rights, such as the right of sale and the receipt of certain escrow deposits.

The Company accounts for its investments in unconsolidated joint ventures under the equity method of accounting. All investments in unconsolidated joint ventures have sufficient equity at risk to permit the entity to finance its activities without additional subordinated financial support and, as a group, the holders of the equity at risk have power through voting rights to direct the activities of these ventures. As a result, none of these joint ventures are VIEs. In addition, the Company shares power with its co-managing members over these entities, and therefore the entities are not consolidated. These investments are recorded initially at cost, as investments in unconsolidated joint ventures, and subsequently adjusted for their share of equity in earnings, cash contributions and distributions. None of the joint venture debt is recourse to the Company, subject to standard carve-outs.

The Company has elected to follow the cumulative earnings approach when assessing, for the consolidated statement of cash flows, whether the distribution from the investee is a return of the investor's investment as compared to a return on its investment. The source of the cash generated by the investee to fund the distribution is not a factor in the analysis (that is, it does not matter whether the cash was generated through investee refinancing, sale of assets or operating results). Consequently, the investor only considers the relationship between the cash received from the investee to its equity in the undistributed earnings of the investee, on a cumulative basis, in assessing whether the distribution from the investee is a return on or a return of its investment. Cash received from the unconsolidated entity is presumed to be a return on the investment to the extent that, on a cumulative basis, distributions received by the investor are less than its share of the equity in the undistributed earnings of the entity.

ONE LIBERTY PROPERTIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)  
SEPTEMBER 30, 2021 (Continued)

**NOTE 3 – LEASES*****Lessor Accounting***

The Company owns rental properties which are leased to tenants under operating leases with current expirations ranging from 2021 to 2055, with options to extend or terminate the lease. Revenues from such leases are reported as Rental income, net, and are comprised of (i) lease components, which includes fixed and variable lease payments and (ii) non-lease components which includes reimbursements of property level operating expenses. The Company does not separate non-lease components from the related lease components, as the timing and pattern of transfer are the same, and account for the combined component in accordance with ASC 842.

Fixed lease revenues represent the base rent that each tenant is required to pay in accordance with the terms of their respective leases reported on a straight-line basis over the non-cancelable term of the lease. Variable lease revenues include payments based on (i) tenant reimbursements, (ii) changes in the index or market-based indices after the inception of the lease, (iii) percentage rents or (iv) the operating performance of the property. Variable lease revenues are not recognized until the specific events that trigger the variable payments have occurred.

The components of lease revenues are as follows (amounts in thousands):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2021	2020	2021	2020
Fixed lease revenues	\$ 17,602	\$ 17,953	\$ 52,502	\$ 53,935
Variable lease revenues	2,581	2,935	8,230	8,680
Lease revenues (a)	<u>\$ 20,183</u>	<u>\$ 20,888</u>	<u>\$ 60,732</u>	<u>\$ 62,615</u>

(a) Excludes amortization related to lease intangible assets and liabilities of \$166 and \$606 for the three and nine months ended September 30, 2021, respectively, and \$183 and \$556 for the three and nine months ended September 30, 2020, respectively.

In many of the Company's leases, the tenant is obligated to pay the real estate taxes, insurance, and certain other expenses directly to the vendor. These obligations, which have been assumed by the tenants, are not reflected in our consolidated financial statements. To the extent any such tenant defaults on its lease or if it is deemed probable that the tenant will fail to pay for such obligations, a liability for such obligations would be recorded.

During the year ended December 31, 2020, in response to requests for rent relief from tenants impacted by the COVID-19 pandemic and the governmental and non-governmental responses thereto, the Company deferred and accrued \$3,360,000 of rent payments, excluding amounts related to Regal Cinemas as described below. For 2020, the three and nine months ended September 30, 2021 and for October 2021, the Company collected \$497,000, \$512,000, \$2,241,000 and \$143,000, respectively, of such deferred rents. The \$479,000 balance of deferred rents is deemed collectible and is expected to be collected during the remainder of 2021 through 2023.

On a quarterly basis, the Company assesses the collectability of substantially all lease payments due by reviewing the tenant's payment history or financial condition. Changes to collectability are recognized as a current period adjustment to rental revenue. In February 2021, the Company executed lease amendments with Regal Cinemas, a tenant at two properties, which was adversely affected by the pandemic. In connection with the lease amendments, the Company did not accrue and agreed to defer an aggregate of \$1,449,000 of rent otherwise payable from September 2020 through August 2021, the tenant agreed to pay an aggregate of \$441,000 of rent during that same period and the parties extended the lease for one of these properties for two years. Through October 31, 2021, the tenant is current on all lease payments in accordance with these lease amendments. The Company did not accrue the deferred rents due from September 2020 through August 2021 as collections were deemed less than probable. The Company has assessed the collectability of all recorded lease payments as probable as of September 30, 2021.

ONE LIBERTY PROPERTIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)  
SEPTEMBER 30, 2021 (Continued)

**NOTE 3 – LEASES (CONTINUED)***Minimum Future Rents*

As of September 30, 2021, the minimum future contractual rents to be received on non-cancellable operating leases are included in the table below (amounts in thousands). The minimum future contractual rents do not include (i) straight-line rent or amortization of intangibles, (ii) COVID-19 lease deferral repayments accrued to rental income in 2020 and (iii) variable lease payments as described above.

From October 1 – December 31, 2021	\$ 17,590
For the year ending December 31,	
2022	66,237
2023	60,402
2024	52,268
2025	47,809
2026	43,755
Thereafter	146,220
Total	<u>\$ 434,281</u>

*Lease Termination Fees*

In January 2021, the Company received \$350,000 as a lease termination fee from a retail tenant in connection with the tenant's exercise of its lease termination option. The Company is amortizing this fee to revenues over the revised lease term expiring January 15, 2022.

In December 2020, the Company received \$88,000 as a lease termination fee from an industrial tenant in connection with the tenant's exercise of its lease termination option. The Company amortized this fee to revenues over the revised lease term which expired May 31, 2021.

***Lessee Accounting****Ground Lease*

The Company is a lessee under a ground lease in Greensboro, North Carolina, which is classified as an operating lease. The ground lease expires March 3, 2025 and provides for up to four, 5-year renewal options and one seven-month renewal option. As of September 30, 2021, the remaining lease term, including renewal options deemed exercised, is 13.4 years. The Company recognized lease expense related to this ground lease of \$150,000 and \$449,000 for the three and nine months ended September 30, 2021, respectively, and \$121,000 and \$383,000 for the three and nine months ended September 30, 2020, respectively, which is included in Real estate expenses on the consolidated statements of income.

*Office Lease*

The Company is a lessee under a corporate office lease in Great Neck, New York, which is classified as an operating lease. The lease expires on December 31, 2031 and provides a 5-year renewal option. As of September 30, 2021, the remaining lease term, including the renewal option deemed exercised, is 15.3 years. The Company recognized lease expense related to this office lease of \$14,000 and \$41,000 for the three and nine months ended September 30, 2021, respectively, and \$14,000 and \$42,000 for the three and nine months ended September 30, 2020, respectively, which is included in General and administrative expenses on the consolidated statements of income.

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ONE LIBERTY PROPERTIES, INC. AND SUBSIDIARIES  
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**NOTE 3 – LEASES (CONTINUED)**

*Minimum Future Lease Payments*

As of September 30, 2021, the minimum future lease payments related to the operating ground and office leases are as follows (amounts in thousands):

From October 1 – December 31, 2021	\$ 128
For the year ending December 31,	
2022	506
2023	507
2024	557
2025	626
2026	627
Thereafter	6,220
Total undiscounted cash flows	\$ 9,171
Present value discount	(1,888)
Lease liability	<u>\$ 7,283</u>

**NOTE 4 – REAL ESTATE ACQUISITIONS**

The following tables detail the Company's real estate acquisitions and allocations of the purchase price during the nine months ended September 30, 2021 (amounts in thousands). The Company determined that with respect to each of these acquisitions, the gross assets acquired are concentrated in a single identifiable asset. Therefore, these transactions do not meet the definition of a business and are accounted for as asset acquisitions. As such, direct transaction costs associated with these asset acquisitions have been capitalized to the real estate assets acquired and will be depreciated over the respective useful lives.

Description of Property	Date Acquired	Contract Purchase Price	Terms of Payment	Capitalized Transaction Costs
Pureon industrial facility, Monroe, North Carolina	May 27, 2021	\$ 7,000	Cash and \$4,500 mortgage (a)	\$ 60
Multi-tenant industrial facility, Lehigh Acres, Florida	September 29, 2021	9,355	Cash and \$6,100 mortgage (a)	76
Totals for 2021		<u>\$ 16,355</u>		<u>\$ 136</u>

(a) Simultaneously with the acquisition of each property, the Company obtained new mortgage debt which bears interest at rates of 3.25% and 3.17% and mature in 2027 and 2031, respectively.

The Company assessed the fair value of the tangible assets of the properties as of the acquisition date using an income approach with a market capitalization rate which is a Level 3 unobservable input in the fair value hierarchy. The market capitalization rate was 7.0% for the Monroe, North Carolina property and 6.75% for the Lehigh Acres, Florida property.

Description of Property	Land	Building & Improvements	Intangible Lease		Total
			Asset	Liability	
Pureon, Inc. industrial facility, Monroe, North Carolina	\$ 897	\$ 5,106	\$ 1,057	\$ —	\$ 7,060
Multi-tenant industrial facility, Lehigh Acres, Florida	1,933	7,393	701	(596)	9,431
Totals for 2021	<u>\$ 2,830</u>	<u>\$ 12,499</u>	<u>\$ 1,758</u>	<u>\$ (596)</u>	<u>\$ 16,491</u>

ONE LIBERTY PROPERTIES, INC. AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)  
 SEPTEMBER 30, 2021 (Continued)

**NOTE 4 – REAL ESTATE ACQUISITIONS (CONTINUED)**

The Company has entered into a contract to purchase a warehouse distribution center in Omaha, Nebraska for \$8,000,000 which is expected to close in November 2021.

**NOTE 5 – SALES OF PROPERTIES**

The following table details the Company’s sales of real estate during the nine months ended September 30, 2021 and 2020 (amounts in thousands):

<u>Description of Property</u>	<u>Date Sold</u>	<u>Gross Sales Price</u>	<u>Gain on Sale of Real Estate, Net</u>	<u>Mortgage Prepaid on Sale</u>	<u>Prepayment Costs on Debt</u>
Whole Foods retail property & parking lot, West Hartford, Connecticut	June 17, 2021	\$ 40,510	\$ 21,469 (a)	\$ 15,403	\$ 799
Vacant retail property, Philadelphia, Pennsylvania (b)	July 1, 2021	8,300	1,299	3,574	26
<b>Totals - nine months ended September 30, 2021</b>		<u>\$ 48,810</u>	<u>\$ 22,768</u>	<u>\$ 18,977</u>	<u>\$ 825</u>
Hobby Lobby retail property, Onalaska, Wisconsin	February 11, 2020	\$ 7,115	\$ 4,252 (c)	\$ 3,332	\$ 290
CarMax retail property, Knoxville, Tennessee	July 1, 2020	18,000	10,316 (c)	8,483	833 (d)
<b>Totals - nine months ended September 30, 2020</b>		<u>\$ 25,115</u>	<u>\$ 14,568</u>	<u>\$ 11,815</u>	<u>\$ 1,123</u>

- (a) As a result of the sale, the Company also wrote-off, as a reduction to Gain on sale of real estate, net, \$1,148 of unbilled rent receivable and \$967 of unamortized intangible lease assets.
- (b) This property was owned by a consolidated joint venture in which the Company held a 90% interest. The non-controlling interest’s share of the gain was \$130.
- (c) As a result of the Wisconsin and Tennessee property sales, the Company also wrote-off, as a reduction to Gain on sale of real estate, net, unbilled rent receivables of \$170 and \$122, respectively.
- (d) The Company recognized \$775 and \$58 of the prepayment cost on debt during the three months ended June 30, 2020 and September 30, 2020, respectively.

**NOTE 6 – VARIABLE INTEREST ENTITIES, CONTINGENT LIABILITY AND CONSOLIDATED JOINT VENTURES**

***Variable Interest Entity – Ground Lease***

The Company determined it has a variable interest through its ground lease at its Beachwood, Ohio property (“The Vue”), and the owner/operator is a VIE because its equity investment at risk is insufficient to finance its activities without additional subordinated financial support. The Company further determined that it is not the primary beneficiary of this VIE because the Company does not have power over the activities that most significantly impact the owner/operator’s economic performance and therefore, does not consolidate this VIE for financial statement purposes. Accordingly, the Company accounts for this investment as land and the revenues from the ground lease as Rental income, net. Ground lease rental income amounted to \$243,000 and \$729,000 for the three and nine months ended September 30, 2020, respectively. No ground lease rental income was collected during the three and nine months ended September 30, 2021.

ONE LIBERTY PROPERTIES, INC. AND SUBSIDIARIES  
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SEPTEMBER 30, 2021 (Continued)

**NOTE 6 – VARIABLE INTEREST ENTITIES, CONTINGENT LIABILITY AND CONSOLIDATED JOINT VENTURES (CONTINUED)**

As of September 30, 2021, the VIE's maximum exposure to loss was \$15,410,000 which represented the carrying amount of the land. In purchasing the property in 2016, the owner/operator obtained a mortgage for \$67,444,000 from a third party which, together with the Company's purchase of the land, provided substantially all of the funds to acquire the multi-family property. The Company provided its land as collateral for the owner/operator's mortgage loan; accordingly, the land position is subordinated to the mortgage. The mortgage balance was \$66,307,000 as of September 30, 2021.

Pursuant to the ground lease, as amended, the Company agreed, in its discretion, to fund 78% of (i) any operating expense shortfalls at the property and (ii) any capital expenditures required at the property. The Company funded \$221,000 and \$1,353,000 during the three and nine months ended September 30, 2021, respectively, and an additional \$238,000 from October 1 through November 1, 2021. These amounts are included as part of the carrying amount of the land.

***Variable Interest Entities – Consolidated Joint Ventures***

The Company has determined the three consolidated joint ventures in which it holds between a 90% to 95% interest are VIEs because the non-controlling interests do not hold substantive kick-out or participating rights. The Company has determined it is the primary beneficiary of these VIEs as it has the power to direct the activities that most significantly impact each joint venture's performance including management, approval of expenditures, and the obligation to absorb the losses or rights to receive benefits. Accordingly, the Company consolidates the operations of these VIEs for financial statement purposes. The VIEs' creditors do not have recourse to the assets of the Company other than those held by the applicable joint venture.

The following is a summary of the consolidated VIEs' carrying amounts and classification in the Company's consolidated balance sheets, none of which are restricted (amounts in thousands):

	September 30, 2021	December 31, 2020 (a)
Land	\$ 10,365	\$ 12,158
Buildings and improvements, net of accumulated depreciation of \$4,780 and \$5,232, respectively	18,454	23,372
Cash	1,060	1,102
Unbilled rent receivable	1,008	861
Unamortized intangible lease assets, net	567	627
Escrow, deposits and other assets and receivables	1,103	1,089
Mortgages payable, net of unamortized deferred financing costs of \$206 and \$253, respectively	19,362	23,530
Accrued expenses and other liabilities	1,007	752
Unamortized intangible lease liabilities, net	488	526
Accumulated other comprehensive loss	(47)	(127)
Non-controlling interests in consolidated joint ventures	927	1,193

(a) Includes a consolidated joint venture, in which the Company held an 90% interest, located in Philadelphia, Pennsylvania which was sold in July 2021 (see Note 5).

As of September 30, 2021 and December 31, 2020, MCB Real Estate, LLC and its affiliates ("MCB") are the Company's joint venture partner in three consolidated joint ventures in which the Company has aggregate equity investments of approximately \$4,730,000 and \$7,495,000, respectively.

Distributions to each joint venture partner are determined pursuant to the applicable operating agreement and may not be *pro rata* to the equity interest each partner has in the applicable venture.



ONE LIBERTY PROPERTIES, INC. AND SUBSIDIARIES  
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**NOTE 7 – INVESTMENT IN UNCONSOLIDATED JOINT VENTURES**

As of September 30, 2021 and December 31, 2020, the Company participated in three unconsolidated joint ventures, each of which owns and operates one property; the Company's equity investment in these ventures totaled \$10,178,000 and \$10,702,000, respectively. The Company recorded equity in earnings of \$77,000 and \$75,000 for the three and nine months ended September 30, 2021, respectively, and equity in earnings of \$132,000 and \$186,000 for the three and nine months ended September 30, 2020, respectively.

On July 12, 2021, an unconsolidated joint venture sold a portion of its land, located in Savannah, Georgia for \$2,559,000, net of closing costs. The Company's 50% share of the gain from this sale was \$801,000, which is included in Equity in earnings from sale of unconsolidated joint venture properties on the consolidated statements of income for the three and nine months ended September 30, 2021. The unconsolidated joint venture retained approximately 2.2 acres of land at this property.

As of September 30, 2021 and December 31, 2020, MCB and the Company are partners in an unconsolidated joint venture in which the Company's equity investment is approximately \$8,685,000 and \$8,761,000, respectively.

**NOTE 8 – DEBT OBLIGATIONS**

***Mortgages Payable***

The following table details the Mortgages payable, net, balances per the consolidated balance sheets (amounts in thousands):

	September 30, 2021	December 31, 2020
Mortgages payable, gross	\$ 406,929	\$ 433,549
Unamortized deferred financing costs	(3,477)	(3,845)
Mortgages payable, net	<u>\$ 403,452</u>	<u>\$ 429,704</u>

***Line of Credit***

The Company has a credit facility with Manufacturers & Traders Trust Company, People's United Bank, VNB New York, LLC, and Bank Leumi USA, pursuant to which it may borrow up to \$100,000,000, subject to borrowing base requirements. The facility is available for the acquisition of commercial real estate, repayment of mortgage debt, and renovation and operating expense purposes; provided, that if used for renovation and operating expense purposes, the amount outstanding for such purposes will not exceed the lesser of \$30,000,000 and 30% of the borrowing base subject to a cap of (i) \$20,000,000 for operating expense purposes and (ii) \$10,000,000 for renovation expenses. On July 1, 2022, the amounts the Company can borrow for renovation expenses and operating expenses will change to \$20,000,000 and \$10,000,000, respectively. To the extent that as of June 30, 2022 more than \$10,000,000 is outstanding for operating expense purposes, such excess must be repaid immediately. Net proceeds received from the sale, financing or refinancing of properties are generally required to be used to repay amounts outstanding under the credit facility. The facility is guaranteed by subsidiaries of the Company that own unencumbered properties and the Company pledged to the lenders the equity interests in the Company's subsidiaries.

The facility, which matures December 31, 2022, provides for an interest rate equal to the one month LIBOR rate plus an applicable margin ranging from 175 basis points to 300 basis points depending on the ratio of the Company's total debt to total value, as determined pursuant to the facility. The applicable margin was 175 and 200 basis points at September 30, 2021 and 2020, respectively. An unused facility fee of .25% per annum applies to the facility. The average interest rate on the facility was approximately 1.86% and 2.64% for the nine months ended September 30, 2021 and 2020, respectively. The Company was in compliance with all covenants under this facility at September 30, 2021.

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**NOTE 8 – DEBT OBLIGATIONS (CONTINUED)**

The following table details the Line of credit, net, balances per the consolidated balance sheets (amounts in thousands):

	September 30, 2021	December 31, 2020
Line of credit, gross	\$ 3,200	\$ 12,950
Unamortized deferred financing costs	(270)	(425)
Line of credit, net	<u>\$ 2,930</u>	<u>\$ 12,525</u>

At November 1, 2021, there was an outstanding balance of \$6,700,000 (before unamortized deferred financing costs) and \$20,000,000 was available for operating expense purposes under the facility.

**NOTE 9 – RELATED PARTY TRANSACTIONS*****Compensation and Services Agreement***

Pursuant to the compensation and services agreement with Majestic Property Management Corp. (“Majestic”), Majestic provides the Company with the services of executive, administrative, legal, accounting, clerical and property management personnel, as well as property acquisition, sale and lease consulting and brokerage services, consulting services with respect to mortgage financings and construction supervisory services (collectively, the “Services”). Majestic is wholly-owned by the Company’s vice-chairman and certain of the Company’s executive officers are officers of, and are compensated by, Majestic.

In consideration for the Services, the Company paid Majestic \$766,000 and \$2,330,000 for the three and nine months ended September 30, 2021, respectively, and \$758,000 and \$2,239,000 for the three and nine months ended September 30, 2020, respectively. Included in these fees are \$330,000 and \$1,021,000 of property management costs for the three and nine months ended September 30, 2021, respectively, and \$321,000 and \$930,000 of property management costs for the three and nine months ended September 30, 2020, respectively. The amounts paid for property management services is based on 1.5% and 2.0% of the rental payments (including tenant reimbursements) actually received by the Company from net lease tenants and operating lease tenants, respectively. The Company does not pay Majestic with respect to properties managed by third parties. The Company also paid Majestic, pursuant to the compensation and services agreement, \$74,000 and \$221,000 for the three and nine months ended September 30, 2021, respectively, and \$69,000 and \$206,000 for the three and nine months ended September 30, 2020, respectively, for the Company’s share of all direct office expenses, including rent, telephone, postage, computer services, internet usage and supplies. The Company does not pay Majestic for such services except as described in this paragraph.

Executive officers and others providing services to the Company under the compensation and services agreement were awarded shares of restricted stock and restricted stock units (“RSUs”) under the Company’s stock incentive plans (described in Note 11). The related expense charged to the Company’s operations was \$581,000 and \$1,971,000 for the three and nine months ended September 30, 2021, respectively, and \$453,000 and \$1,356,000 for the three and nine months ended September 30, 2020, respectively.

The amounts paid under the compensation and services agreement (except for the property management costs which are included in Real estate expenses) and the costs of the stock incentive plans are included in General and administrative expense on the consolidated statements of income.

***Joint Venture Partners and Affiliates***

The Company paid an aggregate of \$21,000 and \$59,000 for the three and nine months ended September 30, 2021, respectively, and \$20,000 and \$56,000 for the three and nine months ended September 30, 2020, respectively, to its consolidated joint venture partners or their affiliates (none of whom are officers, directors, or employees of the Company) for property management services, which are included in Real estate expenses on the consolidated statements of income.

ONE LIBERTY PROPERTIES, INC. AND SUBSIDIARIES  
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**NOTE 9 – RELATED PARTY TRANSACTIONS (CONTINUED)**

The Company's unconsolidated joint ventures paid management fees of \$28,000 and \$88,000 for the three and nine months ended September 30, 2021, respectively, and \$27,000 and \$68,000 for the three and nine months ended September 30, 2020, respectively, to the other partner of the venture, which reduced Equity in earnings on the consolidated statements of income by \$14,000 and \$44,000 for the three and nine months ended September 30, 2021, respectively, and \$14,000 and \$34,000 for the three and nine months ended September 30, 2020, respectively. Additionally, during the nine months ended September 30, 2020, an unconsolidated joint venture of the Company paid a leasing commission and development fee totaling \$75,000 to the other partner of the venture, which was included in Investment in unconsolidated joint ventures on the consolidated balance sheet as of December 31, 2020.

**Other**

During 2021 and 2020, the Company paid quarterly fees of \$74,500 to the Company's chairman and \$29,800 to the Company's vice-chairman. These fees are included in General and administrative expenses on the consolidated statements of income.

The Company obtains its property insurance in conjunction with Gould Investors L.P. ("Gould Investors"), a related party, and reimburses Gould Investors annually for the Company's insurance cost relating to its properties. Amounts reimbursed to Gould Investors were \$1,402,000 during the three and nine months ended September 30, 2021. Included in Real estate expenses on the consolidated statements of income is insurance expense of \$366,000 and \$928,000 for the three and nine months ended September 30, 2021, respectively, and \$307,000 and \$797,000 for the three and nine months ended September 30, 2020, respectively. The balance of amounts reimbursed to Gould Investors represents prepaid insurance and is included in Other assets on the consolidated balance sheets.

**NOTE 10 – EARNINGS PER COMMON SHARE**

Basic earnings per share was determined by dividing net income allocable to common stockholders for each period by the weighted average number of shares of common stock outstanding during the applicable period. Net income is also allocated to the unvested restricted stock outstanding during each period, as the restricted stock is entitled to receive dividends and is therefore considered a participating security. As of September 30, 2021, the shares of common stock underlying the RSUs awarded between 2019 and 2021 under the 2019 Incentive Plan (see Note 11) are excluded from the basic earnings per share calculation, as these units are not participating securities.

Diluted earnings per share reflects the potential dilution that could occur if securities or other rights exercisable for, or convertible into, common stock were exercised or converted or otherwise resulted in the issuance of common stock that shared in the earnings of the Company.

The following table provides a reconciliation of the numerator and denominator of earnings per share calculations (amounts in thousands, except per share amounts):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2021	2020	2021	2020
Numerator for basic and diluted earnings per share:				
Net income	\$ 6,212	\$ 13,726	\$ 32,501	\$ 23,842
Deduct net income attributable to non-controlling interests	(153)	(1)	(151)	(7)
Deduct earnings allocated to unvested restricted stock (a)	(318)	(472)	(1,108)	(947)
Net income available for common stockholders: basic and diluted	<u>\$ 5,741</u>	<u>\$ 13,253</u>	<u>\$ 31,242</u>	<u>\$ 22,888</u>
Denominator for basic earnings per share:				
Weighted average number of common shares outstanding	20,115	19,640	20,044	19,483
Weighted average number of common shares issued through stock dividend	—	34	—	11
Effect of dilutive securities: RSUs	158	12	154	17
Denominator for diluted earnings per share:				
Weighted average number of shares	<u>20,273</u>	<u>19,686</u>	<u>20,198</u>	<u>19,511</u>
Earnings per common share, basic	<u>\$ .29</u>	<u>\$ .67</u>	<u>\$ 1.56</u>	<u>\$ 1.17</u>
Earnings per common share, diluted	<u>\$ .28</u>	<u>\$ .67</u>	<u>\$ 1.55</u>	<u>\$ 1.17</u>

(a) Represents an allocation of distributed earnings to unvested restricted stock that, as participating securities, are entitled to receive dividends.

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**NOTE 10 – EARNINGS PER COMMON SHARE (CONTINUED)**

The following table identifies the number of shares of common stock underlying the RSUs that are included in the calculation, on a diluted basis, of the weighted average number of shares of common stock:

Three and Nine Months Ended September 30, 2021 (a):

Date of Award	Total Number of Underlying Shares (b)	Shares Included Based on			Shares Excluded (c)
		Return on Capital Metric	Stockholder Return Metric	Total	
July 1, 2019	75,026	37,513	37,513	75,026	—
August 3, 2020	75,026	37,513	37,513	75,026	—
August 3, 2021	80,700	23,375	17,722	41,097	39,603
Totals	230,752	98,401	92,748	191,149	39,603

Three and Nine Months Ended September 30, 2020 (d):

Date of Award	Total Number of Underlying Shares (b)(e)	Shares Included Based on			Shares Excluded (c)
		Return on Capital Metric	Stockholder Return Metric	Total	
July 1, 2018 (f)	73,750	26,456	—	26,456	47,294
July 1, 2019	75,026	25,724	—	25,724	49,302
August 3, 2020	75,026	37,513	—	37,513	37,513
Totals	223,802	89,693	—	89,693	134,109

- (a) Reflects the number of shares underlying RSUs that would be issued assuming the measurement date used to determine whether the applicable conditions are satisfied is September 30, 2021.
- (b) The RSUs awarded in 2019, 2020 and 2021 vest, subject to satisfaction of the applicable market and/or performance conditions, as of June 30, 2022, 2023 and 2024, respectively (see Note 11).
- (c) Excluded as the applicable conditions had not been met for these shares at the applicable measurement dates.
- (d) Reflects the number of shares underlying RSUs that would be issued assuming the measurement date used to determine whether the applicable conditions are satisfied is September 30, 2020.
- (e) During 2019, 2,500 shares of the 2018 award and 2,750 shares of the 2019 award were forfeited (see Note 11).
- (f) With respect to the RSUs awarded July 1, 2018, all 73,750 shares were deemed to have vested; these shares were issued in August 2021 (see Note 11).

**NOTE 11 – STOCKHOLDERS' EQUITY**

**Common Stock Dividend**

The following table details the Company's dividend activity for the nine months ended September 30, 2021 and 2020 (amounts in thousands, except per share data):

Declaration Date (a)	Total Dividend	Payable Date	Record Date	Dividend Paid		Cash Issued	Stock Issued
				Cash %	Stock %		
March 12, 2021	\$ 9,329	April 7, 2021	March 24, 2021	100.0	n/a	\$ 9,329	n/a
June 10, 2021	\$ 9,330	July 9, 2021	June 25, 2021	100.0	n/a	\$ 9,330	n/a
September 14, 2021	\$ 9,398	October 7, 2021	September 27, 2021	100.0	n/a	\$ 9,398	n/a
March 13, 2020	\$ 9,037	April 7, 2020	March 24, 2020	100.0	n/a	\$ 9,037	n/a
June 10, 2020 (b)(c)	\$ 9,068	July 31, 2020	June 22, 2020	50.0	50.0	\$ 4,537	263
September 9, 2020 (b)(d)	\$ 9,198	October 29, 2020	September 21, 2020	75.0	25.0	\$ 6,901	141

- (a) A dividend of \$0.45 per share was declared in each period indicated.
- (b) Stockholders were entitled to elect whether the dividend payable to them would be paid in cash or shares of the Company's common stock at the percentages indicated, subject to certain limitations.
- (c) The shares of common stock issued were valued at approximately \$17.22 per share.
- (d) The shares of common stock issued were valued at approximately \$16.27 per share.

ONE LIBERTY PROPERTIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)  
SEPTEMBER 30, 2021 (Continued)

**NOTE 11 – STOCKHOLDERS' EQUITY (CONTINUED)**

***Stock Based Compensation***

The Company's 2019 Incentive Plan ("Plan"), approved by the Company's stockholders in June 2019, permits the Company to grant, among other things, stock options, restricted stock, RSUs, performance share awards and dividend equivalent rights and any one or more of the foregoing to its employees, officers, directors and consultants. A maximum of 750,000 shares of the Company's common stock is authorized for issuance pursuant to this Plan. As of September 30, 2021, an aggregate of 524,952 shares subject to awards in the form of restricted stock (294,200 shares) and RSUs (230,752 shares) are outstanding under the Plan.

Under the Company's 2016 equity incentive plan (the "Prior Plan"), as of September 30, 2021, (i) an aggregate of 412,350 shares in the form of restricted stock are outstanding and have not yet vested, and (ii) with respect to 76,250 shares of common stock underlying RSUs that had been granted in each of 2018 and 2017, 73,750 and 24,343 shares were deemed to have vested in 2021 and 2020, respectively, and such shares were issued after the Compensation Committee determined that the metrics with respect to the vesting of such shares had been satisfied. RSUs with respect to the 2,500 and 51,907 share balances under the 2018 and 2017 RSU grants were forfeited in 2019 and 2020, respectively. No additional awards may be granted under the Prior Plan.

For accounting purposes, the restricted stock is not included in the shares shown as outstanding on the balance sheet until they vest; however, dividends are paid on the unvested shares. The restricted stock grants are charged to General and administrative expense over the respective vesting periods based on the market value of the common stock on the grant date. Unless earlier forfeited because the participant's relationship with the Company terminated, unvested restricted stock awards vest five years from the grant date, and under certain circumstances may vest earlier.

During the third quarter of 2021, 2020 and 2019, the Company granted RSUs exchangeable for up to 80,700, 75,026 and 77,776 shares of common stock upon satisfaction, through June 30, 2024, June 30, 2023 and June 30, 2022, respectively, of metrics related to average annual total stockholder return (the "TSR Metric") and average annual return on capital (the "ROC Metric"; together with the TSR Metric, the "Metrics"). Up to 50% of the RSUs vest upon satisfaction of the TSR Metric (the "TSR Awards") and up to 50% of the RSUs vest upon satisfaction of the ROC Metric (the "ROC Awards"). The RSUs vest only if the recipient maintains a relationship with the Company during the applicable three-year performance cycle. RSUs are not entitled to voting or dividends rights; however, upon vesting, the holders of the RSUs granted in 2021 are entitled to receive an amount equal to the dividends that would have been paid on the underlying shares had such shares been outstanding during the three-year performance cycle. The Company accrued \$18,000 for such dividend equivalent rights based on the number of shares underlying the 2021 RSUs that would be issued based on performance and market assumptions determined as of September 30, 2021.

The TSR Metrics and ROC Metrics meet the definition of a market condition and performance condition, respectively. The shares underlying the RSUs are excluded from the shares shown as outstanding on the balance sheet. For the TSR Awards, a third party appraiser prepared a Monte Carlo simulation pricing model to determine the fair value of such awards, which is recognized ratably over the service period. The Monte Carlo valuation consisted of computing the grant date fair value of the awards using the Company's simulated stock price. For the 2021 TSR awards, the per unit or share fair value was estimated using the following assumptions: an expected life of three years, a dividend rate of 5.91%, a risk-free interest rate of 0.03% - 0.35% and an expected price volatility of 26.74% - 41.53%. For the ROC Awards, the fair value is based on the market value on the date of grant and the performance assumptions are re-evaluated quarterly. The Company does not recognize expense on ROC Awards which it does not expect to vest. During 2019, RSUs exchangeable in 2022 for 2,750 shares were forfeited.

As of September 30, 2021, based on performance and market assumptions, the fair value of the RSUs granted in 2021, 2020 and 2019 is \$1,647,000, \$962,000 and \$1,446,000, respectively. Recognition of such deferred compensation will be charged to General and administrative expense over the respective three-year performance cycles. None of these RSUs were forfeited or vested during the three and nine months ended September 30, 2021.

ONE LIBERTY PROPERTIES, INC. AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)  
 SEPTEMBER 30, 2021 (Continued)

**NOTE 11 – STOCKHOLDERS’ EQUITY (CONTINUED)**

The following is a summary of the activity of the equity incentive plans:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2021	2020	2021	2020
<i>Restricted stock grants:</i>				
Number of shares	—	—	151,500	149,550
Average per share grant price	\$ —	\$ —	\$ 20.34	\$ 28.10
Deferred compensation to be recognized over vesting period	\$ —	\$ —	\$ 3,082,000	\$ 4,202,000
Number of non-vested shares:				
Non-vested beginning of period	707,050	701,675	701,675	674,250
Grants	—	—	151,500	149,550
Vested during period	—	—	(145,725)	(122,125)
Forfeitures	(500)	—	(900)	—
Non-vested end of period	<u>706,550</u>	<u>701,675</u>	<u>706,550</u>	<u>701,675</u>
<i>RSU grants:</i>				
Number of underlying shares	80,700	75,026	80,700	75,026
Average per share grant price	\$ 30.46	\$ 17.31	\$ 30.46	\$ 17.31
Deferred compensation to be recognized over vesting period	\$ 1,647,000	\$ 861,000	\$ 1,647,000	\$ 861,000
Number of non-vested shares:				
Non-vested beginning of period	150,052	148,776	223,802	225,026
Grants	80,700	75,026	80,700	75,026
Vested during period	—	—	(73,750)	(24,343)
Forfeitures	—	—	—	(51,907)
Non-vested end of period	<u>230,752</u>	<u>223,802</u>	<u>230,752</u>	<u>223,802</u>
<i>Restricted stock and RSU grants (based on grant price):</i>				
Weighted average per share value of non-vested shares	\$ 25.04	\$ 24.98	\$ 25.04	\$ 24.98
Value of stock vested during the period	\$ —	\$ —	\$ 5,165,000	\$ 3,589,000
Weighted average per share value of shares forfeited during the period	\$ 24.84	\$ —	\$ 24.57	\$ 24.03
<i>Total charge to operations:</i>				
Outstanding restricted stock grants	\$ 871,000	\$ 885,000	\$ 2,859,000	\$ 2,644,000
Outstanding RSUs	292,000	251,000	1,332,000	797,000
Total charge to operations	<u>\$ 1,163,000</u>	<u>\$ 1,136,000</u>	<u>\$ 4,191,000</u>	<u>\$ 3,441,000</u>

As of September 30, 2021, total compensation costs of \$8,014,000 and \$2,499,000 related to non-vested restricted stock awards and RSUs, respectively, have not yet been recognized. These compensation costs will be charged to General and administrative expense over the remaining respective vesting periods. The weighted average remaining vesting period is 2.3 years for the restricted stock and 1.8 years for the RSUs.

ONE LIBERTY PROPERTIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)  
SEPTEMBER 30, 2021 (Continued)

**NOTE 11 – STOCKHOLDERS’ EQUITY (CONTINUED)**

***Shares Issued through the At-the-Market Equity Offering Program***

During the three and nine months ended September 30, 2021, the Company sold 49,000 shares for proceeds of \$1,489,000, net of commissions of \$30,000, and incurred offering costs of \$65,000 for professional fees. No shares were sold by the Company during the three and nine months ended September 30, 2020. Subsequent to September 30, 2021 and through November 1, 2021, the Company sold 23,000 shares for proceeds of \$717,000, net of commissions of \$15,000.

***Dividend Reinvestment Plan***

In June 2021, the Company reinstated the dividend reinvestment feature of its Dividend Reinvestment Plan (the “DRP”) which had been suspended since June 2020. The DRP, among other things, provides stockholders with the opportunity to reinvest all, or a portion of, their cash dividends paid on the Company’s common stock in additional shares of its common stock, at a discount of up to 5% from the market price (as such price is calculated pursuant to the DRP). The discount was determined in the Company’s sole discretion and was offered at a 5% discount from market prior to the suspension and is currently being offered at a 3% discount from market. Under the DRP, the Company issued 31,000 shares of common stock during the three and nine months ended September 30, 2021, and 77,000 shares of common stock during the nine months ended September 30, 2020.

**NOTE 12 – FAIR VALUE MEASUREMENTS**

The Company measures the fair value of financial instruments based on the assumptions that market participants would use in pricing the asset or liability. As a basis for considering market participant assumptions in fair value measurements, a fair value hierarchy distinguishes between market participant assumptions based on market data obtained from sources independent of the reporting entity and the reporting entity’s own assumptions about market participant assumptions. In accordance with the fair value hierarchy, Level 1 assets/liabilities are valued based on quoted prices for identical instruments in active markets, Level 2 assets/liabilities are valued based on quoted prices in active markets for similar instruments, on quoted prices in less active or inactive markets, or on other “observable” market inputs and Level 3 assets/liabilities are valued based significantly on “unobservable” market inputs.

The carrying amounts of cash and cash equivalents, escrow, deposits and other assets and receivables (excluding interest rate swaps), dividends payable, and accrued expenses and other liabilities (excluding interest rate swaps), are not measured at fair value on a recurring basis, but are considered to be recorded at amounts that approximate fair value.

At September 30, 2021, the \$427,567,000 estimated fair value of the Company’s mortgages payable is greater than their \$406,929,000 carrying value (before unamortized deferred financing costs) by approximately \$20,638,000 assuming a blended market interest rate of 3.20% based on the 6.6 year weighted average remaining term to maturity of the mortgages.

At December 31, 2020, the \$461,965,000 estimated fair value of the Company’s mortgages payable is greater than their \$433,549,000 carrying value (before unamortized deferred financing costs) by approximately \$28,416,000, assuming a blended market interest rate of 3.0% based on the 7.1 year weighted average remaining term to maturity of the mortgages.

At September 30, 2021 and December 31, 2020, the carrying amount of the Company’s line of credit (before unamortized deferred financing costs) of \$3,200,000 and \$12,950,000, respectively, approximates its fair value.

The fair value of the Company’s mortgages payable and line of credit are estimated using unobservable inputs such as available market information and discounted cash flow analysis based on borrowing rates the Company believes it could obtain with similar terms and maturities. These fair value measurements fall within Level 3 of the fair value hierarchy.

Considerable judgment is necessary to interpret market data and develop estimated fair value. The use of different market assumptions and/or estimation methodologies may have a material effect on the estimated fair value amounts.

ONE LIBERTY PROPERTIES, INC. AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)  
 SEPTEMBER 30, 2021 (Continued)

**NOTE 12 – FAIR VALUE MEASUREMENTS (CONTINUED)**

***Fair Value on a Recurring Basis***

As of September 30, 2021, the Company had in effect 20 interest rate derivatives, all of which were interest rate swaps, related to 20 outstanding mortgage loans with an aggregate \$61,360,000 notional amount maturing between 2022 and 2026 (weighted average remaining term to maturity of 2.6 years). The Company’s objective in using interest rate swaps is to add stability to interest expense. These interest rate swaps, all of which were designated as cash flow hedges, converted LIBOR based variable rate mortgages to fixed annual rate mortgages (with interest rates ranging from 3.02% to 5.16% and a weighted average interest rate of 4.09% at September 30, 2021). The Company does not use derivatives for trading or speculative purposes.

The fair value of the Company’s derivative financial instruments, all of which were financial liabilities, was determined to be the following (amounts in thousands):

<i>Financial liabilities:</i>	As of	Carrying and Fair Value	Balance Sheet Classification
Interest rate swaps	September 30, 2021	\$ 2,352	Other liabilities
	December 31, 2020	5,012	

Fair values are approximated using widely accepted valuation techniques including discounted cash flow analysis on the expected cash flows of the derivatives. This analysis reflects the contractual terms of the derivatives, including the period to maturity, and uses observable market-based inputs, including interest rate curves and implied volatilities.

Although the Company has determined the majority of the inputs used to value its derivatives fall within Level 2 of the fair value hierarchy, the credit valuation adjustments associated with it use Level 3 inputs, such as estimates of current credit spreads, to evaluate the likelihood of default by the Company and its counterparty. As of September 30, 2021, the Company has assessed and determined the impact of the credit valuation adjustments on the overall valuation of its derivative positions is not significant. As a result, the Company determined its derivative valuation is classified in Level 2 of the fair value hierarchy. The Company does not currently own any financial instruments that are measured on a recurring basis and that are classified as Level 1 or 3.

The following table presents the effect of the Company’s derivative financial instruments on the consolidated statements of income for the periods presented (amounts in thousands):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2021	2020	2021	2020
Amount of (loss) gain recognized on derivatives in other comprehensive loss	\$ (31)	\$ (31)	\$ 722	\$ (5,672)
Amount of reclassification from Accumulated other comprehensive loss into Interest expense	(348)	(425)	(1,937)	(1,677)

During the nine months ended September 30, 2021 and 2020, in connection with the sale of three properties and the early payoff of the related mortgages, the Company discontinued hedge accounting on the related interest rate swaps as the hedged forecasted transactions were no longer probable to occur. As such, the Company accelerated the reclassification of amounts from accumulated other comprehensive loss to interest expense which is recorded as Prepayment costs on debt in the consolidated statements of income. Such reclassifications amounted to \$24,000 and \$808,000 during the three and nine months ended September 30, 2021, respectively, and \$58,000 and \$1,123,000 for the three and nine months ended September 30, 2020, respectively.

No gain or loss was recognized with respect to amounts excluded from effectiveness testing on the Company’s cash flow hedges for the three and nine months ended September 30, 2021 and 2020. During the twelve months ending September 30, 2022, the Company estimates an additional \$1,206,000 will be reclassified from Accumulated other comprehensive loss as an increase to Interest expense.



ONE LIBERTY PROPERTIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)  
SEPTEMBER 30, 2021 (Continued)

**NOTE 12 – FAIR VALUE MEASUREMENTS (CONTINUED)**

The derivative agreements in effect at September 30, 2021 provide that if the wholly-owned subsidiary of the Company which is a party to such agreement defaults or is capable of being declared in default on any of its indebtedness, then a default can be declared on such subsidiary's derivative obligation. In addition, the Company is a party to the derivative agreements and if there is a default by the subsidiary on the loan subject to the derivative agreement to which the Company is a party and if there are swap breakage losses on account of the derivative being terminated early, the Company could be held liable for such swap breakage losses.

As of September 30, 2021 and December 31, 2020, the fair value of the derivatives in a liability position, including accrued interest of \$85,000 and \$120,000, respectively, but excluding any adjustments for non-performance risk, was approximately \$2,495,000 and \$5,314,000, respectively. In the event the Company had breached the contractual provisions of the derivative contracts, it would be required to settle its obligations thereunder at their termination liability value of \$2,495,000 and \$5,314,000 as of September 30, 2021 and December 31, 2020, respectively. This termination liability value, net of adjustments for non-performance risk of \$58,000 and \$182,000, is included in Accrued expenses and other liabilities on the consolidated balance sheets at September 30, 2021 and December 31, 2020, respectively.

**NOTE 13 – OTHER INCOME**

***Lease Assignment Fee Income***

In March 2021, the Company received a one-time \$100,000 fee from a tenant in connection with consenting to a lease assignment related to six of its properties; such amount is included in Other income on the consolidated statement of income for the nine months ended September 30, 2021.

***Insurance Recoveries on Hurricane Casualty***

In 2020, a portion of a multi-tenanted building at the Company's Lake Charles, Louisiana property was damaged due to Hurricane Laura and as such, the Company recognized an impairment loss of \$430,000 for the damaged portion of the building and recorded a \$430,000 receivable, related to its insurance claim, as income on insurance recoveries.

The Company submitted a claim to its insurance carrier, subject to a \$250,000 minimum deductible, to cover the (i) estimated \$2,200,000 cost to rebuild the damaged portion of the building (of which \$150,000 was received in 2020 and \$975,000 was received from January through September 2021) and (ii) \$251,000 of losses in rental income (of which \$216,000 was received from the insurance carrier in July 2021). During the three and nine months ended September 30, 2021, the Company recognized a gain of \$675,000 and \$695,000, respectively, which is included in Other income on the consolidated statements of income.

***Interest Income on Loan Receivable***

In December 2020, in connection with a sale of two properties in Houston, Texas, the Company provided a \$4,612,500 one-year loan representing 50% of the purchase price as seller-financing to the buyer which was included in other receivables on the consolidated balance sheet at December 31, 2020. The Company received \$59,000 of interest income on this loan during the nine months ended September 30, 2021, which is recorded in Other income on the consolidated statements of income. The loan was repaid in full in April 2021.

ONE LIBERTY PROPERTIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)  
SEPTEMBER 30, 2021 (Continued)

**NOTE 14 – NEW ACCOUNTING PRONOUNCEMENTS**

In March 2020, the FASB issued ASU No. 2020-04, *Reference Rate Reform (Topic 848)*, which contains practical expedients for reference rate reform related activities that impact debt, leases, derivatives and other contracts. The guidance in ASU 2020-04 is optional and may be elected over time as reference rate reform activities occur. Through the nine months ended September 30, 2021, the Company has elected to apply the hedge accounting expedients related to probability and the assessments of effectiveness for future LIBOR-indexed cash flows to assume that the index upon which future hedged transactions will be based matches the index on the corresponding derivatives. Application of these expedients preserves the presentation of derivatives consistent with past presentation. The Company may apply other elections, as applicable, as additional changes in the market occur. The Company continues to evaluate the new guidance to determine the extent to which it may impact the Company's consolidated financial statements.

**NOTE 15 – SUBSEQUENT EVENTS**

Subsequent events have been evaluated and except as disclosed herein, there were no other events relative to the consolidated financial statements that require additional disclosure.

## **Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations**

### Forward-Looking Statements

This Quarterly Report on Form 10-Q, together with other statements and information publicly disseminated by us, contain certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. We intend such forward-looking statements to be covered by the safe harbor provision for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995 and include this statement for purposes of complying with these safe harbor provisions. Forward-looking statements, which are based on certain assumptions and describe our future plans, strategies and expectations, are generally identifiable by use of the words “may,” “will,” “could,” “believe,” “expect,” “intend,” “anticipate,” “estimate,” “project,” or similar expressions or variations thereof and include, without limitations, statements regarding our future estimated rental income, funds from operations, adjusted funds from operations and our dividend. You should not rely on forward-looking statements since they involve known and unknown risks, uncertainties and other factors which are, in some cases, beyond our control and which could materially affect our results of operations, financial condition, cash flows, performance or achievements.

Currently, a significant risk and uncertainty we face is the impact of the COVID-19 pandemic, the various governmental and non-governmental responses thereto, and the related economic consequences of the foregoing on (i) our and our tenants’ financial condition, results of operations, cash flows and performance, and (ii) the real estate market, global economy and financial markets. The extent to which the pandemic impacts us, our tenants and the economy generally will depend on future developments, which are highly uncertain and cannot be predicted with confidence. Additional uncertainties, risks and factors which may cause actual results to differ materially from current expectations include, but are not limited to:

- the financial failure of, or other default in payment by, tenants under their leases and the potential resulting vacancies;
- adverse changes and disruptions in the retail, theater and health and fitness sectors, which could impact our tenants’ ability to pay rent and expense reimbursement;
- loss or bankruptcy of one or more of our tenants, and bankruptcy laws that may limit our remedies if a tenant becomes bankrupt and rejects its lease;
- our ability to renew or re-lease space as leases expire;
- our ability to reinvest the proceeds of property sales, and in particular, the proceeds from sales of retail properties, on terms that will generate as or more favorable returns than the properties sold;
- our ability to identify and complete accretive acquisitions;
- the ability or willingness of mortgage lenders to make accommodations with respect to our debt service obligations at properties for which we provide rent relief to our tenants or which are otherwise challenged;
- our ability to pay dividends;
- changes in governmental laws and regulations relating to real estate and related investments;
- limitations on our ability to exercise legal remedies due to court closures and/or moratoriums on the exercise of certain types of remedies or activities;
- the level and volatility of interest rates;
- general economic and business conditions, including those currently affecting our nation’s economy and real estate markets;
- general and local real estate conditions, including any changes in the value of our real estate;
- compliance with credit facility and mortgage debt covenants;
- the availability of, and costs associated with, sources of capital and liquidity;
- competition in our industry; and

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- the other risks, uncertainties and factors described in the reports and documents we file with the SEC, including the risks, uncertainties and factors described under “*Item 1A. Risk Factors*” and “*Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations*” in our Annual Report on Form 10-K for the year ended December 31, 2020 (the “Annual Report”), and in the Quarterly Reports on Form 10-Q and the other reports we file thereafter with the SEC.

In light of the factors referred to above, the future events discussed or incorporated by reference in this report and other documents we file with the SEC, may not occur, and actual results, performance or achievements could differ materially from those anticipated or implied in the forward-looking statements. Given these uncertainties, you should not rely on any forward-looking statements.

Any or all of our forward-looking statements in this report and in any other public statements we make may turn out to be incorrect. Actual results may differ from our forward-looking statements because of inaccurate assumptions we might make or because of the occurrence of known or unknown risks and uncertainties. Many factors mentioned in the discussion below and elsewhere in this report will be important in determining future results. Consequently, no forward-looking statement can be guaranteed and you are cautioned not to place undue reliance on these forward-looking statements. Actual future results may vary materially.

Except as may be required under the United States federal securities laws, we undertake no obligation to publicly update our forward-looking statements, whether as a result of new information, future events or otherwise. You are advised, however, to consult any further disclosures we make in our reports that are filed with or furnished to the SEC.

### Challenges and Uncertainties Facing Certain Tenants and Properties

As more fully described in our Annual Report, and in particular, the sections thereof entitled “*Risk Factors*” and “*Management’s Discussion and Analysis of Financial Condition and Results of Operations*”, several of our properties face challenges due to the pandemic or other factors. There have been no material changes to the status of such properties as described in our Annual Report other than:

- The three Regal Cinemas theaters we own (including a theater owned by an unconsolidated joint venture) have, through October 2021, paid all payments required to be made by them pursuant to the lease amendments entered into in February 2021 (see Note 3 to our consolidated financial statements). Beginning (i) September 2021, Regal’s monthly lease payments reverted to the pre-amendment levels and (ii) January 1, 2022, Regal Cinemas is required to pay over 18 months \$1.6 million of deferred rent (including \$1.4 million from our consolidated properties and our \$181,000 share of the rent from the unconsolidated joint venture).
- The owner/operator of The Vue, a multi-family residential complex in Beachwood, Ohio, has not made rental payments since October 2020 and because this multi-family complex generates negative cash flow, there is uncertainty as to whether and when it will resume making rental payments and the scope thereof. During the nine months ended September 30, 2021, and from October 1 through November 1, 2021, we provided The Vue with funding, all of which has been or will be capitalized, of \$1.1 million and \$234,000, respectively, for operating expense shortfalls, and \$276,000 and \$4,000 for capital expenditures, respectively. We anticipate that we will fund additional amounts for this property. See Note 6 to our consolidated financial statements and “- *Off-Balance Sheet Arrangement*”.

### Overview

We are a self-administered and self-managed real estate investment trust, or REIT. To qualify as a REIT, under the Internal Revenue Code of 1986, as amended, we must meet a number of organizational and operational requirements, including a requirement that we distribute currently at least 90% of ordinary taxable income to our stockholders. We intend to comply with these requirements and to maintain our REIT status.

We acquire, own and manage a geographically diversified portfolio consisting primarily of industrial, retail (including furniture stores and office supply), restaurant, health and fitness and theater properties, many of which are subject to long-term net leases. As of September 30, 2021, we own 122 properties (including three properties owned by consolidated

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joint ventures and three properties owned by unconsolidated joint ventures) located in 30 states. Based on square footage, our occupancy rate at September 30, 2021 is approximately 98.2%.

In addition to the challenges and uncertainties presented by the pandemic, we, among other things, face additional challenges and uncertainties, which are heightened by the pandemic, including the possibility we will not be able to: acquire or dispose of properties on acceptable terms, lease our properties on terms favorable to us or at all, collect amounts owed to us by our tenants, renew or re-let, on acceptable terms, leases that are expiring or otherwise terminating.

We seek to manage the risk of our real property portfolio and the related financing arrangements by (i) diversifying among locations, tenants, scheduled lease expirations, mortgage maturities and lenders, and (ii) minimizing our exposure to interest rate fluctuations. Substantially all of our mortgage debt either bears interest at fixed rates or is subject to interest rate swaps, limiting our exposure to fluctuating interest rates on our outstanding mortgage debt.

We monitor the risk of tenant non-payments through a variety of approaches tailored to the applicable situation. Generally, based on our assessment of the credit risk posed by our tenants, we monitor a tenant's financial condition through one or more of the following actions: reviewing tenant financial statements or other financial information, obtaining other tenant related information, regular contact with tenant's representatives, tenant credit checks and regular management reviews of our tenants. We may sell a property if the tenant's financial condition is unsatisfactory.

In acquiring or disposing of properties, we evaluate the terms of the leases and the credit of the existing tenants with a fundamental analysis of the real estate to be bought or sold, which analysis takes into account, among other things, the estimated value of the property, local demographics and the ability to re-rent or dispose of the property on favorable terms upon lease expiration or early termination. In addition, in evaluating property sales, we take into account, among other things, the property type (*i.e.*, industrial, retail or other), our perception of the property's long-term prospects (including the likelihood for, and the extent of, any further appreciation or depreciation in value), the term remaining on the related lease and mortgage debt, the price and other terms and conditions for the sale of such property and the returns anticipated to be generated from the reinvestment of the net proceeds to us from such property sale.

Over the past several years, we have been addressing the challenges presented by the growth of e-commerce and our exposure to the retail industry by focusing on acquiring industrial properties (including warehouse and distribution facilities) and properties that we believe capitalize on e-commerce activities, and disposing of retail properties which we did not believe to be advantageous to hold for the long-term. Approximately 56.6% of our 2021 contractual base rent (as described below) is derived from industrial properties and 28.0%, 5.4%, 4.8%, 2.8%, and 2.4% from retail, restaurant, health and fitness, theater, and other properties, respectively. We face significant competition in seeking to acquire industrial properties. The returns and cash flow we generate from industrial properties, and in particular, the returns and cash flow generated by the reinvestment in industrial properties of the net proceeds from the sale of retail properties may not be, and in many cases are not, as favorable to us as the returns and cash flow currently generated by our retail properties. Decreases in cash flows or returns on investments resulting from the ongoing transition to the ownership of lower yielding industrial properties from the ownership of higher yielding retail properties will make it more difficult for us to sustain our current level of dividend payments.

Our 2021 contractual base rent is approximately \$68.0 million and represents, after giving effect to any abatements, concessions, deferrals or adjustments in effect as of September 30, 2021, the base rent payable to us during the twelve months ending September 30, 2022 under leases in effect at September 30, 2021, excluding an aggregate of \$5.1 million comprised of: (i) \$1.7 million representing our share of the base rent payable to our unconsolidated joint ventures, (ii) \$1.3 million of estimated variable lease payments from The Vue, a multi-family complex which ground leases the underlying land from us and as to which there is uncertainty as to whether and when it will resume making rental payments and the scope thereof, (iii) \$724,000 of COVID-19 rent deferral repayments due from Regal Cinemas due from January 1 through September 30, 2022 which was not accrued to rental income, (iv) \$565,000 of COVID-19 rent deferral repayments due during the twelve months ending September 30, 2022 which were accrued to rental income in 2020, of which \$143,000 was paid by October 31, 2021, and (v) approximately \$35,000 of straight-line rent and \$750,000 of amortization of intangibles.

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The following table sets forth scheduled expirations of leases for our properties as of September 30, 2021 for the periods indicated below:

Lease Expiration (1) 12 Months Ending September 30,	Number of Expiring Leases	Approximate Square Footage Subject to Expiring Leases (2)	Contractual Base Rent Under Expiring Leases	Contractual Base Rent Represented by Expiring Leases
2022	16	1,126,099	\$ 3,808,714	5.6 %
2023	22	893,786	6,108,842	9.0
2024	27	1,047,470	8,620,409	12.7
2025	14	629,368	5,306,641	7.8
2026	13	593,392	3,820,830	5.6
2027	22	1,782,748	11,464,217	16.9
2028	12	772,581	4,475,333	6.6
2029	8	1,043,545	5,260,802	7.7
2030	7	483,230	4,474,866	6.6
2031	7	841,680	4,406,950	6.5
2032 and thereafter	22	1,128,564	10,294,450	15.0
	<u>170</u>	<u>10,342,463</u>	<u>\$ 68,042,054</u>	<u>100.0 %</u>

(1) Lease expirations assume tenants do not exercise existing renewal or termination options.

(2) Excludes an aggregate of 54,427 square feet of vacant space.

Property Transactions During the Three Months Ended September 30, 2021

On July 1, 2021, we sold a retail property located in Philadelphia, Pennsylvania owned by a consolidated joint venture in which we held a 90% interest for a gross sales price of \$8.3 million and paid-off the related \$3.6 million mortgage. In the three and nine months ended September 30, 2021, we recognized a gain of \$1.3 million from this sale, of which the non-controlling interest's share was \$130,000. For the nine months ended September 30, 2021, we incurred \$147,000 of real estate operating expense, \$72,000 of mortgage interest expense and, \$68,000 of depreciation expense in connection with this property. The property had been vacant since January 2020.

On July 12, 2021, an unconsolidated joint venture sold a portion of its land located in Savannah, Georgia for a gross sales price of \$2.7 million. Our 50% share of the gain from this sale, which was recognized in the three and nine months ended September 30, 2021, was \$801,000. The venture retained approximately 2.2 acres of land at this property.

On September 29, 2021 we acquired an industrial property located in Lehigh Acres, Florida for a purchase price of \$9.4 million, including a ten-year fixed-rate (*i.e.*, 3.17%) mortgage of \$6.1 million. This property is leased to two tenants and the average remaining lease term is approximately four years. We estimate that commencing October 1, 2021, the aggregate quarterly rental income (excluding variable lease revenues) will be \$178,000, and the quarterly depreciation and amortization expense, and mortgage interest expense from this property will be \$95,000, and \$48,000, respectively.

Property Transaction Subsequent to September 30, 2021

We anticipate that in November we will complete the purchase, for \$8.0 million, of a 101,584 square foot warehouse distribution center in Omaha, Nebraska, and net leased to Home Depot USA, Inc. The property is leased through 2023 at an annual base rent of \$546,000.

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**Results of Operations**

*Total revenues*

The following table compares total revenues and the components thereof for the periods indicated:

(Dollars in thousands)	Three Months Ended September 30,		Increase (Decrease)	% Change	Nine Months Ended September 30,		Increase (Decrease)	% Change
	2021	2020			2021	2020		
Rental income, net	\$ 20,349	\$ 21,071	\$ (722)	(3.4)	\$ 61,338	\$ 63,171	\$ (1,833)	(2.9)
Lease termination fees	87	—	87	n/a	336	—	336	n/a
Total revenues	\$ 20,436	\$ 21,071	\$ (635)	(3.0)	\$ 61,674	\$ 63,171	\$ (1,497)	(2.4)

*Rental income, net*

The following table compares the components of rental income, net, for the periods indicated:

(Dollars in thousands)	Three Months Ended September 30,		Increase (Decrease)	% Change	Nine Months Ended September 30,		Increase (Decrease)	% Change
	2021	2020			2021	2020		
Acquisitions (a)	\$ 672	\$ 587	\$ 85	14.5	\$ 1,785	\$ 1,282	\$ 503	39.2
Dispositions (b)	—	680	(680)	(100.0)	815	2,660	(1,845)	(69.4)
Same store (c)	19,677	19,804	(127)	(0.6)	58,738	59,229	(491)	(0.8)
Rental income, net	\$ 20,349	\$ 21,071	\$ (722)	(3.4)	\$ 61,338	\$ 63,171	\$ (1,833)	(2.9)

(a) Represents rental income from properties acquired since January 1, 2020.

(b) Represents rental income from properties sold since January 1, 2020.

(c) Represents rental income from properties that were owned for the entirety of the periods presented.

Changes due to acquisitions and dispositions

The three and nine months ended September 30, 2021 reflect decreases of \$680,000 and \$1.8 million, respectively, primarily due to the inclusion, in the 2020 periods, of rental income from properties sold during 2020 (*i.e.*, for the three months ended September 30, 2021, \$240,000 from the two properties sold in December 2020, and for the nine months ended September 30, 2021, \$1.3 million from four properties sold during 2020). Offsetting the decrease for the nine months ended September 30, 2021 was an increase of \$503,000 generated by four properties acquired in 2020 and 2021 (*i.e.*, \$311,000 from the two properties acquired in February 2020 and \$192,000 from the two properties acquired during 2021).

Changes at same store properties

The decreases in same store rental income during the three and nine months ended September 30, 2021 are due primarily to net decreases of (i) \$243,000 and \$729,000, respectively, in variable rent from The Vue and (ii) \$146,000 and \$341,000, respectively, from two Regal Cinemas properties for which we are recording rental income on a cash basis. In addition, for the nine months ended September 30, 2021, rental income decreased by \$155,000 resulting from a lease amendment at our Bakersfield, California property.

For the three and nine months ended September 30, 2021, the decrease was offset by (i) \$92,000 and \$276,000, respectively, of rental income from leasing vacant space at our Greenville, South Carolina industrial property, and (ii) \$117,000 and \$117,000, respectively, of rental income due to a lease amendment at our Lakewood, Colorado property. In addition, for the nine months ended September 30, 2021, the decrease was offset by a \$361,000 increase in tenant reimbursements, of which \$200,000 relates to operating expenses and \$161,000 represents a net increase in real estate taxes generally incurred in the same period, after giving effect to a \$148,000 real estate tax refund we received and that is payable to the tenant.

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*Lease termination fees.*

In connection with the exercise by two tenants of lease termination options, we received aggregate fees of \$438,000 (*i.e.*, \$88,000 in 2020 and \$350,000 in 2021), of which \$87,000 and \$336,000 were recognized in the three and nine months ended September 30, 2021, respectively, and the \$87,000 balance will be recognized during the three months ending December 31, 2021. There were no such fees in the three and nine months ended September 30, 2020.

*Operating Expenses*

The following table compares operating expenses for the periods indicated:

(Dollars in thousands)	Three Months Ended September 30,		Increase (Decrease)	% Change	Nine Months Ended September 30,		Increase (Decrease)	% Change
	2021	2020			2021	2020		
<b>Operating expenses:</b>								
Depreciation and amortization	\$ 5,596	\$ 5,723	\$ (127)	(2.2)	\$ 17,055	\$ 17,201	\$ (146)	(.8)
General and administrative	3,559	3,456	103	3.0	10,970	10,244	726	7.1
Real estate expenses	3,199	3,451	(252)	(7.3)	10,272	10,098	174	1.7
State taxes	55	75	(20)	(26.7)	221	227	(6)	(2.6)
Impairment due to casualty loss	—	430	(430)	n/a	—	430	(430)	n/a
Total operating expenses	<u>\$ 12,409</u>	<u>\$ 13,135</u>	<u>\$ (726)</u>	<u>(5.5)</u>	<u>\$ 38,518</u>	<u>\$ 38,200</u>	<u>\$ 318</u>	<u>.8</u>

*Depreciation and amortization.* The decreases in the three and nine months ended September 30, 2021 are due primarily to the inclusion of \$154,000 and \$377,000, respectively, of such expense, in the corresponding periods in 2020, from the properties sold since January 1, 2020. In addition, the decrease in the nine months ended September 30, 2021 is due to the inclusion, in the corresponding period in 2020, of \$165,000 of improvements and tenant origination costs at several properties that prior to September 30, 2021, were fully amortized. The decreases were offset by (i) \$263,000 of such expense for the nine months ended September 30, 2021 from properties acquired in 2021 and 2020 (including \$146,000 for the nine months ended September 30, 2021 from properties acquired in 2020) and (ii) \$150,000 of accelerated amortization of tenant origination costs for the nine months ended September 30, 2021 in connection with a tenant's exercise of a lease termination option.

*General and administrative.* Contributing to the increase in the nine months ended September 30, 2021 are increases in non-cash compensation expense of (i) \$535,000 related to RSUs due to the re-assessment of the achievability of market and performance metrics related to such awards and (ii) \$196,000 due to the retirement of a non-management director in June 2021 and the related accelerated vesting of such director's restricted stock awards.

*Real estate expenses.* The decrease in the three months ended September 30, 2021 is due primarily to a \$171,000 decrease in litigation expense for our Round Rock property which was sold in December 2019, a \$148,000 real estate tax refund for a property (see "- Total revenues - Changes at same store properties"), and \$101,000 from properties sold in 2020 and 2021. The decrease was offset by a \$129,000 increase in real estate tax expense for several properties, none of which were individually significant.

The increase in the nine months ended September 30, 2021 is due primarily to a (i) \$336,000 increase in real estate tax expense for several properties, none of which were individually significant, and (ii) \$179,000 increase in snow removal expense. The increase was offset by a (i) \$270,000 decrease in the Round Rock litigation expense and (ii) \$148,000 real estate tax refund at a property. We anticipate that in connection with the scheduled trial this litigation expense will increase in early 2022.

A substantial portion of real estate expenses are rebilled to tenants and are included in Rental income, net, on the consolidated statements of income, other than the Round Rock litigation expense, which is not rebilled.

*Impairment due to casualty loss.* In August 2020, due to hurricane damage at our Lake Charles, Louisiana property, we wrote-off \$430,000 representing the carrying value of the damaged portion of the building. See "- Other income" for information about the insurance recoveries received with respect to this impairment.



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*Gain on sale of real estate, net.*

The following table compares gain on sale of real estate, net for the periods indicated:

(Dollars in thousands)	Three Months Ended September 30,		Increase (Decrease)	% Change	Nine Months Ended September 30,		Increase (Decrease)	% Change
	2021	2020			2021	2020		
Gain on sale of real estate, net	\$ 1,277	\$ 10,316	\$ (9,039)	(87.6)	\$ 22,768	\$ 14,568	\$ 8,200	56.3

The gain in the three and nine months ended September 30, 2021 was realized from the sale of our Philadelphia, Pennsylvania property, a \$1.3 million gain, of which the non-controlling interest's share is \$130,000; in addition, the nine months ended September 30, 2021 includes a \$21.5 million gain from the sale of our West Hartford, Connecticut property (including the related parking lot) that was leased to Whole Foods. The gain in the three and nine months ended September 30, 2020 was realized from the sale of our Knoxville, Tennessee property, a \$10.3 million gain; in addition, the nine months ended September 30, 2020 includes a \$4.3 million gain from the sale of our Onalaska, Wisconsin property.

*Other Income and Expenses*

The following table compares our other income and expenses for the periods indicated:

(Dollars in thousands)	Three Months Ended September 30,		Increase (Decrease)	% Change	Nine Months Ended September 30,		Increase (Decrease)	% Change
	2021	2020			2021	2020		
<b>Other income and expenses:</b>								
Equity in earnings of unconsolidated joint ventures	\$ 77	\$ 132	\$ (55)	41.7	\$ 75	\$ 186	\$ (111)	(59.7)
Equity in earnings from sale of unconsolidated joint venture properties	801	—	801	n/a	801	121	680	562.0
Prepayment costs on debt	(38)	(58)	(20)	(34.5)	(837)	(1,123)	(286)	(25.5)
Other income	678	453	225	49.7	865	462	403	87.2
<b>Interest:</b>								
Expense	(4,365)	(4,752)	(387)	(8.1)	(13,573)	(14,583)	(1,010)	(6.9)
Amortization and write-off of deferred financing costs	(245)	(301)	(56)	(18.6)	(754)	(760)	(6)	(0.8)

*Equity in earnings of unconsolidated joint ventures.* The decrease in the nine months ended September 30, 2021 results primarily from the accrual in the nine months ended September 30, 2020 of straight line rental income resulting from a lease amendment for Regal Cinemas, a tenant at a multi-tenant shopping mall property located in Manahawkin, New Jersey (the "Manahawkin Property").

*Equity in earnings from sale of unconsolidated joint venture property.* The three and nine months ended September 30, 2021 include a \$801,000 gain from the sale of a portion of a joint venture's Savannah, Georgia property. The nine months ended September 30, 2020 includes a \$121,000 gain from the sale of another joint venture's Savannah, Georgia property.

*Prepayment costs on debt.* The nine months ended September 30, 2021 includes \$799,000 incurred in connection with the June 2021 sale of the West Hartford, Connecticut property. The nine months ended September 30, 2020 include \$833,000 incurred in connection with the sale of the Knoxville, Tennessee property and \$290,000 incurred in connection with the sale of the Onalaska, Wisconsin property.

*Other income.* The three months ended September 30, 2021 and 2020 include \$675,000 and \$430,000, respectively, of property insurance recoveries used to repair our Lake Charles, Louisiana property damaged in an August 2020 hurricane. We anticipate that we will receive by the fourth quarter of 2021 approximately \$850,000 of additional insurance proceeds related to this property. Additionally, the nine months ended September 30, 2021 includes a \$100,000 fee obtained in connection with an assignment of a lease.

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*Interest expense.* The following table compares the components of interest expense for the periods indicated:

(Dollars in thousands)	Three Months Ended September 30,		Increase (Decrease)	% Change	Nine Months Ended September 30,		Increase (Decrease)	% Change
	2021	2020			2021	2020		
Interest expense:								
Credit line interest	\$ 64	\$ 144	\$ (80)	(55.6)	\$ 313	\$ 601	\$ (288)	(47.9)
Mortgage interest	4,301	4,608	(307)	(6.7)	13,260	13,982	(722)	(5.2)
Total	\$ 4,365	\$ 4,752	\$ (387)	(8.1)	\$ 13,573	\$ 14,583	\$ (1,010)	(6.9)

Credit line interest

The following table reflects the average interest rate on the average principal amount of outstanding credit line debt for the periods indicated:

(Dollars in thousands)	Three Months Ended September 30,		Increase (Decrease)	% Change	Nine Months Ended September 30,		Increase (Decrease)	% Change
	2021	2020			2021	2020		
Average interest rate	1.83 %	1.92 %	(.09)%	(4.7)	1.86 %	2.64 %	(.78)%	(29.5)
Average principal amount	\$ 139	\$ 18,766	\$ (18,627)	(99.3)	\$ 10,438	\$ 24,563	\$ (14,125)	(57.5)

The decreases in credit line interest in the three and nine months ended September 30, 2021 are primarily due to decreases of \$18.6 million and \$14.1 million in the weighted average balance outstanding under our line of credit. The decrease in the nine months ended September 30, 2021 is also due, to a lesser extent, to a 78 basis point decrease in the weighted average interest rate due to decreases in the one month LIBOR rate.

Mortgage interest

The following table reflects the average interest rate on the average principal amount of outstanding mortgage debt for the periods indicated:

(Dollars in thousands)	Three Months Ended September 30,		Increase (Decrease)	% Change	Nine Months Ended September 30,		Increase (Decrease)	% Change
	2021	2020			2021	2020		
Average interest rate	4.21 %	4.18 %	0.03 %	0.7	4.20 %	4.19 %	0.01 %	0.2
Average principal amount	\$ 408,142	\$ 440,767	\$ (32,625)	(7.4)	\$ 420,972	\$ 443,566	\$ (22,594)	(5.1)

The decreases in mortgage interest in the three and nine months ended September 30, 2021 is due to the net decrease in the principal amount of mortgage debt outstanding which resulted from scheduled amortization payments and the payoff of mortgages, substantially in connection with property sales. These decreases were offset by financings effectuated in connection with acquisitions.

Liquidity and Capital Resources

Our sources of liquidity and capital include cash flow from operations, cash and cash equivalents, borrowings under our credit facility, refinancing existing mortgage loans, obtaining mortgage loans secured by our unencumbered properties, issuances of our equity securities and property sales. Our available liquidity at November 1, 2021, was \$105.2 million, including \$11.9 million of cash and cash equivalents (including the credit facility's required \$3.0 million average deposit maintenance balance) and \$93.3 million available under our credit facility. At November 1, 2021, the facility is available for the acquisition of commercial real estate, repayment of mortgage debt, and \$10.0 million for renovation expenses and \$20.0 million for operating expenses.

*Liquidity and Financing*

We expect to meet our (i) operating cash requirements (including debt service and current level dividend payments) principally from cash flow from operations, our available cash and cash equivalents, proceeds from and, to the extent permitted and needed, our credit facility and (ii) investing and financing cash requirements (including an estimated \$1.5 million of capital expenditures that will likely be required over the next several years in connection with the Havertys lease

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extensions) from the foregoing, as well as property financings, property sales and sale of our common stock. In addition, we and our joint venture partner are also re-developing the Manahawkin Property and are targeting a 2024 completion - we estimate that our share of the capital expenditures required in connection with such re-development will range from \$13.0 million to \$15.0 million. We are evaluating various sources of funding for such expenditures including borrowings from our credit facility.

At September 30, 2021, excluding the mortgage debt of our unconsolidated joint venture, we had 70 outstanding mortgages payable secured by 85 properties in the aggregate principal amount of \$406.9 million (before netting unamortized deferred financing costs of \$3.5 million). These mortgages represent first liens on individual real estate investments with an aggregate carrying value of \$678.1 million, before accumulated depreciation of \$117.4 million. After giving effect to interest rate swap agreements, the mortgage payments bear interest at fixed rates ranging from 3.02% to 5.50% (a 4.18% weighted average interest rate) and mature between 2022 and 2042 (a 6.6 year weighted average remaining term to maturity).

The following table sets forth, as of September 30, 2021, information with respect to our mortgage debt that is payable during the three months ending December 31, 2021 and for each of the subsequent twelve months through December 31, 2024 (excluding the mortgage debt of our unconsolidated joint venture):

(Dollars in thousands)	2021	2022	2023	2024	Total
Amortization payments	\$ 3,370	\$ 13,416	\$ 12,801	\$ 11,940	\$ 41,527
Principal due at maturity	—	31,590	16,709	50,694	98,993
Total	\$ 3,370	\$ 45,006	\$ 29,510	\$ 62,634	\$ 140,520

At September 30, 2021, an unconsolidated joint venture had a first mortgage on its property with an outstanding balance of \$22.3 million, bearing an interest rate of 4.0% and maturing in 2025.

We intend to make debt amortization payments from operating cash flow and although no assurance can be given that we will be successful in this regard, generally intend to refinance, extend or payoff the mortgage loans which mature in 2022 through 2024. We intend to repay the amounts not refinanced or extended from our existing funds and sources of funds, including our available cash, proceeds from the sale of our common stock and our credit facility (to the extent available).

We continually seek to refinance existing mortgage loans on terms we deem acceptable to generate additional liquidity. Additionally, in the normal course of our business, we sell properties when we determine that it is in our best interest, which also generates additional liquidity. Further, since each of our encumbered properties is subject to a non-recourse mortgage (with standard carve-outs), if our in-house evaluation of the market value of such property is less than the principal balance outstanding on the mortgage loan, we may determine to convey, in certain circumstances, such property to the mortgagee in order to terminate our mortgage obligations, including payment of interest, principal and real estate taxes, with respect to such property.

Typically, we utilize funds from our credit facility to acquire a property and, thereafter secure long-term, fixed rate mortgage debt on such property. We apply the proceeds from the mortgage loan to repay borrowings under the credit facility, thus providing us with the ability to re-borrow under the credit facility for the acquisition of additional properties.

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### *Credit Facility*

Our credit facility provides that subject to borrowing base requirements, we can borrow up to \$100.0 million for the acquisition of commercial real estate, repayment of mortgage debt, and renovation and operating expense purposes; provided, that if used for renovation and operating expense purposes, the amount outstanding for such purposes will not exceed the lesser of \$30.0 million and 30% of the borrowing base subject to a cap of (i) \$10.0 million for renovation expenses and (ii) \$20.0 million for operating expense purposes. On July 1, 2022, the amounts we can borrow for renovation expenses and operating expenses will change to \$20.0 million and \$10.0 million, respectively. To the extent that as of June 30, 2022 more than \$10.0 million is outstanding for operating expense purposes, such excess must be repaid immediately. The facility matures December 31, 2022 and bears interest equal to the one month LIBOR rate plus the applicable margin. The applicable margin ranges from 175 basis points if our ratio of total debt to total value (as calculated pursuant to the facility) is equal to or less than 50%, increasing to a maximum of 300 basis points if such ratio is greater than 65%. The applicable margin was 175 and 200 basis points for the three months ended September 30, 2021 and 2020, respectively. There is an unused facility fee of 0.25% per annum on the difference between the outstanding loan balance and \$100.0 million. The credit facility requires the maintenance of \$3.0 million in average deposit balances. The interest rate on the facility was 1.83% at both September 30, 2021 and October 31, 2021.

The terms of our credit facility include certain restrictions and covenants which limit, among other things, the incurrence of liens, and which require compliance with financial ratios relating to, among other things, the minimum amount of tangible net worth, the minimum amount of debt service coverage, the minimum amount of fixed charge coverage, the maximum amount of debt to total value, the minimum level of net income, certain investment limitations and the minimum value of unencumbered properties and the number of such properties. Net proceeds received from the sale, financing or refinancing of properties are generally required to be used to repay amounts outstanding under our credit facility. At September 30, 2021, we were in compliance with the covenants under this facility.

### *Off-Balance Sheet Arrangement*

We are not a party to any off-balance sheet arrangements other than with respect to a land parcel owned by us and located in Beachwood, Ohio. This parcel is improved by a multi-family complex (*i.e.*, The Vue) and we ground leased the parcel to the owner/operator of such complex. This ground lease did not generate any rental income during the three and nine months ended September 30, 2021. At September 30, 2021, the carrying value of the land on our balance sheet was \$15.4 million; our leasehold position is subordinate to \$66.3 million of mortgage debt incurred by our tenant, the owner/operator of the multi-family complex. In addition, we have agreed to fund certain capital expenditures and operating cash flow shortfalls at this property. We do not believe that this type of off-balance sheet arrangement has been or will be material to our liquidity and capital resource positions, except to the extent we determine to continue to fund the capital expenditures required by, and the operating cash flow shortfalls, at this property. See “*Management’s Discussion and Analysis of Financial Condition and Results of Operations – Challenges and Uncertainties Facing Certain Tenants and Properties*” and Note 6 to our consolidated financial statements for additional information regarding this arrangement.

### *Funds from Operations and Adjusted Funds from Operations*

We compute funds from operations, or FFO, in accordance with the “White Paper on Funds From Operations” issued by the National Association of Real Estate Investment Trusts (“NAREIT”) and NAREIT’s related guidance. FFO is defined in the White Paper as net income (calculated in accordance with GAAP), excluding depreciation and amortization related to real estate, gains and losses from the sale of certain real estate assets, gains and losses from change in control, impairment write-downs of certain real estate assets and investments in entities where the impairment is directly attributable to decreases in the value of depreciable real estate held by the entity. Adjustments for unconsolidated partnerships and joint ventures are calculated to reflect FFO on the same basis. In computing FFO, we do not add back to net income the amortization of costs in connection with our financing activities or depreciation of non-real estate assets.

We compute adjusted funds from operations, or AFFO, by adjusting from FFO for our straight-line rent accruals and amortization of lease intangibles, deducting lease termination and certain other non-recurring fees and adding back amortization of restricted stock and restricted stock unit compensation expense, amortization of costs in connection with our financing activities (including our share of our unconsolidated joint ventures), income on insurance recoveries from

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casualties and debt prepayment costs. Since the NAREIT White Paper does not provide guidelines for computing AFFO, the computation of AFFO may vary from one REIT to another.

We believe that FFO and AFFO are useful and standard supplemental measures of the operating performance for equity REITs and are used frequently by securities analysts, investors and other interested parties in evaluating equity REITs, many of which present FFO and AFFO when reporting their operating results. FFO and AFFO are intended to exclude GAAP historical cost depreciation and amortization of real estate assets, which assumes that the value of real estate assets diminish predictability over time. In fact, real estate values have historically risen and fallen with market conditions. As a result, we believe that FFO and AFFO provide a performance measure that when compared year over year, should reflect the impact to operations from trends in occupancy rates, rental rates, operating costs, interest costs and other matters without the inclusion of depreciation and amortization, providing a perspective that may not be necessarily apparent from net income. We also consider FFO and AFFO to be useful to us in evaluating potential property acquisitions.

FFO and AFFO do not represent net income or cash flows from operations as defined by GAAP. FFO and AFFO and should not be considered to be an alternative to net income as a reliable measure of our operating performance; nor should FFO and AFFO be considered an alternative to cash flows from operating, investing or financing activities (as defined by GAAP) as measures of liquidity. FFO and AFFO do not measure whether cash flow is sufficient to fund all of our cash needs, including principal amortization, capital improvements and distributions to stockholders.

Management recognizes that there are limitations in the use of FFO and AFFO. In evaluating our performance, management is careful to examine GAAP measures such as net income and cash flows from operating, investing and financing activities.

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The tables below provides a reconciliation of net income and net income per common share (on a diluted basis) in accordance with GAAP to FFO and AFFO for the periods indicated (dollars in thousands, except per share amounts):

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2021	2020	2021	2020
GAAP net income attributable to One Liberty Properties, Inc.	\$ 6,059	\$ 13,725	\$ 32,350	\$ 23,835
Add: depreciation and amortization of properties	5,483	5,623	16,735	16,895
Add: our share of depreciation and amortization of unconsolidated joint ventures	121	135	387	409
Add: impairment due to casualty loss	—	430	—	430
Add: amortization of deferred leasing costs	113	100	320	306
Add: our share of amortization of deferred leasing costs of unconsolidated joint ventures	5	5	20	14
Deduct: gain on sale of real estate, net	(1,277)	(10,316)	(22,768)	(14,568)
Deduct: equity in earnings from sale of unconsolidated joint venture properties	(801)	—	(801)	(121)
Adjustments for non-controlling interests	113	(22)	73	(65)
NAREIT funds from operations applicable to common stock	9,816	9,680	26,316	27,135
Deduct: straight-line rent accruals and amortization of lease intangibles	(366)	(685)	(685)	(2,226)
Deduct: our share of straight-line rent accruals and amortization of lease intangibles of unconsolidated joint ventures	(11)	(40)	(11)	(143)
Deduct: lease termination fee income	(87)	—	(336)	—
Deduct: lease assignment fee income	—	—	(100)	—
Add: amortization of restricted stock compensation	1,163	1,136	4,191	3,441
Add: prepayment costs on debt	38	58	837	1,123
Deduct: income on insurance recoveries from casualty loss	(675)	(430)	(695)	(430)
Add: amortization and write-off of deferred financing costs	245	301	754	760
Add: our share of amortization and write-off of deferred financing costs of unconsolidated joint ventures	4	4	13	13
Adjustments for non-controlling interests	13	2	15	3
Adjusted funds from operations applicable to common stock	<u>\$ 10,140</u>	<u>\$ 10,026</u>	<u>\$ 30,299</u>	<u>\$ 29,676</u>

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	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2021	2020	2021	2020
GAAP net income per common share attributable to One Liberty Properties, Inc.	\$ .28	\$ .67	\$ 1.55	\$ 1.17
Add: depreciation and amortization of properties	.26	.27	.78	.84
Add: our share of depreciation and amortization of unconsolidated joint ventures	.01	.01	.02	.02
Add: impairment due to casualty loss	—	.02	—	.02
Add: amortization of deferred leasing costs	.01	—	.02	.02
Add: our share of amortization of deferred leasing costs of unconsolidated joint ventures	—	—	—	—
Deduct: gain on sale of real estate, net	(.06)	(.50)	(1.09)	(.72)
Deduct: equity in earnings from sale of unconsolidated joint venture properties	(.04)	—	(.04)	(.01)
Adjustments for non-controlling interests	.01	—	.01	—
NAREIT funds from operations per share of common stock (a)	.47	.47	1.25	1.34
Deduct: straight-line rent accruals and amortization of lease intangibles	(.03)	(.03)	(.04)	(.12)
Deduct: our share of straight-line rent accruals and amortization of lease intangibles of unconsolidated joint ventures	—	—	—	(.01)
Deduct: lease termination fee income	—	—	(.02)	—
Deduct: lease assignment fee income	—	—	—	—
Add: amortization of restricted stock compensation	.06	.06	.20	.17
Add: prepayment costs on debt	—	—	.04	.06
Deduct: income on insurance recoveries from casualty loss	(.03)	(.02)	(.03)	(.02)
Add: amortization and write-off of deferred financing costs	.01	.01	.04	.04
Add: our share of amortization and write-off of deferred financing costs of unconsolidated joint ventures	—	—	—	—
Adjustments for non-controlling interests	—	—	—	—
Adjusted funds from operations per share of common stock (a)	\$ .48	\$ .49	\$ 1.44	\$ 1.46

(a) The weighted average number of diluted common shares used to compute FFO and AFFO applicable to common stock includes unvested restricted shares that are excluded from the computation of diluted EPS.

AFFO increased \$114,000, or 1.1%, for the three months ended September 30, 2021 from the corresponding 2020 period due primarily to:

- a \$386,000 decrease in interest expense, and
- a \$250,000 decrease in real estate expense.

Offsetting the increase is:

- a \$403,000 decrease in rental income, and
- a \$75,000 increase in general and administrative expense.

See “—Results of Operations” and the discussion of FFO below for further information about these changes.

FFO increased \$136,000, or 1.4%, for the three months ended September 30, 2021 from the corresponding 2020 period due primarily to the factors contributing to the change in AFFO as well as:

- a \$245,000 increase in other income primarily related to income from insurance recoveries from casualty loss, and
- an \$87,000 increase in lease termination fee income.

This increase was reduced by a \$303,000 decrease in rental income related to straight-line rent accruals.

See “—Results of Operations” for further information about these changes

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AFFO increased \$623,000, or 2.1%, for the nine months ended September 30, 2021 from the corresponding 2020 period due primarily to a \$1.0 million decrease in interest expense.

Offsetting the increase is:

- a \$292,000 decrease in rental income, and
- a \$175,000 increase in real estate expense.

See “—*Results of Operations*” and the discussion of FFO below for further information about these changes.

FFO decreased \$819,000, or 3.0%, for the nine months ended September 30, 2021 from the corresponding 2020 period due primarily to the factors contributing to the change in AFFO as well as:

- a \$1.6 million decrease in rental income (*i.e.*, the straight-line rent accruals in the 2020 period were higher than the accruals in the 2021 period due primarily to lease extensions at several properties at which tenants were provided rent abatements in the 2020 period), and
- a \$749,000 net increase in general and administrative expense related to non-cash compensation expense of RSUs and restricted stock.

Offsetting the decrease is:

- a \$366,000 increase in other income primarily related to income from insurance recoveries from casualty loss and a fee received in connection with a lease assignment,
- a \$336,000 increase in lease termination fee income, and
- a \$286,000 decrease in prepayment costs on debt.

See “—*Results of Operations*” for further information about these changes.

Diluted per share FFO and AFFO were impacted negatively in the three and nine months ended September 30, 2021 by an average increase of approximately 583,000 and 695,000, respectively, in the weighted average number of shares of common stock outstanding as a result of issuances of stock in lieu of a portion of cash dividends, dividend reinvestment and the equity incentive programs.

### **Item 3. Quantitative and Qualitative Disclosures About Market Risk**

Our primary market risk exposure is the effect of changes in interest rates on the interest cost of draws on our revolving variable rate credit facility and the effect of changes in the fair value of our interest rate swap agreements. Interest rates are highly sensitive to many factors, including governmental monetary and tax policies, domestic and international economic and political considerations and other factors beyond our control.

We use interest rate swaps to limit interest rate risk on variable rate mortgages. These swaps are used for hedging purposes—not for speculation. We do not enter into interest rate swaps for trading purposes. At September 30, 2021, our aggregate liability in the event of the early termination of our swaps was \$2.5 million.

At September 30, 2021, we had 20 interest rate swap agreements outstanding. The fair market value of the interest rate swaps is dependent upon existing market interest rates and swap spreads, which change over time. As of September 30, 2021, if there had been an increase of 100 basis points in forward interest rates, the fair market value of the interest rate swaps would have increased by approximately \$1.5 million and the net unrealized loss on derivative instruments would have decreased by \$1.5 million. If there were a decrease of 100 basis points in forward interest rates, the fair market value of the interest rate swaps would have decreased by approximately \$1.6 million and the net unrealized loss on derivative instruments would have increased by \$1.6 million. These changes would not have any impact on our net income or cash.

Our variable mortgage debt, after giving effect to the interest rate swap agreements, bears interest at fixed rates and accordingly, the effect of changes in interest rates would not impact the amount of interest expense that we incur under these mortgages.



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Our variable rate credit facility is sensitive to interest rate changes. Based on the \$3.2 million outstanding balance under this facility at September 30, 2021, a 100 basis point increase of the interest rate would increase our related interest costs over the next twelve months by approximately \$32,000 and a 100 basis point decrease of the interest rate would decrease our related interest costs over the next twelve months by approximately \$3,000.

The fair market value of our long-term debt is estimated based on discounting future cash flows at interest rates that our management believes reflect the risks associated with long-term debt of similar risk and duration.

**Item 4. Controls and Procedures**

Based on their evaluation as of the end of the period covered by this report, our chief executive officer and chief financial officer concluded that our disclosure controls and procedures (as defined in Rule 13a-15(e) promulgated under the Securities Exchange Act of 1934, as amended (the “Exchange Act”)) are effective.

There were no changes in our internal control over financial reporting (as defined in Rule 13a-15(f) promulgated under the Exchange Act) during the three months ended September 30, 2021 that materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**PART II – OTHER INFORMATION**

**Item 6. Exhibits**

<u>Exhibit No.</u>	<u>Title of Exhibit</u>
10.1*	<a href="#">Form of Performance Award Agreement for RSU grants in 2021 pursuant to the 2019 Incentive Plan.</a>
31.1	<a href="#">Certification of President and Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</a>
31.2	<a href="#">Certification of Senior Vice President and Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</a>
32.1	<a href="#">Certification of President and Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.</a>
32.2	<a href="#">Certification of Senior Vice President and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.</a>
101	The following financial statements and notes from the One Liberty Properties, Inc. Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2021 filed on November 5, 2021, formatted in Inline XBRL: (i) Consolidated Balance Sheets; (ii) Consolidated Statements of Income; (iii) Consolidated Statements of Comprehensive Income; (iv) Consolidated Statements of Changes in Equity; (v) Consolidated Statements of Cash Flows; and (vi) Notes to the Consolidated Financial Statements.
104	Cover Page Interactive Data File (the cover page XBRL tags are embedded in the Inline XBRL document and included in Exhibit 101).

\* Indicates a management contract or compensatory plan or arrangement.

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**ONE LIBERTY PROPERTIES, INC.  
SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ONE LIBERTY PROPERTIES, INC.  
(Registrant)

Date: November 5, 2021

/s/ Patrick J. Callan, Jr.  
Patrick J. Callan, Jr.  
President and Chief Executive Officer  
(principal executive officer)

Date: November 5, 2021

/s/ David W. Kalish  
David W. Kalish  
Senior Vice President and  
Chief Financial Officer  
(principal financial officer)

PERFORMANCE AWARDS AGREEMENT  
ONE LIBERTY PROPERTIES, INC.

Name of Participant:

Number of ROC Units:

Number of TSR Units:

Grant Date: August 3, 2021

THIS PERFORMANCE AGREEMENT is entered into as of the grant date (the "Grant Date") set forth above, between One Liberty Properties, Inc., a Maryland corporation ("Company"), and the participant identified above (the "Participant").

**WHEREAS**, the stockholders of the Company have adopted the One Liberty Properties, Inc. 2019 Incentive Plan ("Plan"); and

**WHEREAS**, the Compensation Committee of the Board of Directors ("Committee") has granted, pursuant to the Plan, (i) Performance Awards in the form of restricted stock units ("Units") to the Participant pursuant to which shares of the Company's common stock underlying the Units are issuable upon the attainment by the Company during the Performance Cycle of the Performance Criteria established by the Committee as set forth in Exhibit A hereto and (ii) cash settled dividend equivalent rights which are granted in tandem with the Units, all as further set forth herein;

NOW THEREFORE, the parties hereby agree as follows:

1. Incorporation of the Plan. All provisions of this Agreement and the rights of Participant hereunder are subject in all respects to the provisions of the Plan and the powers of the Committee therein provided. Capitalized terms used in this Agreement but not defined herein shall have the meaning set forth in the Plan. The Participant acknowledges receipt of the Plan.
  2. Grant Date. Pursuant to the Plan, the Company, effective as of the Grant Date, grants the Units to the Participant, subject to the terms and conditions of the Plan and those set forth herein.
  3. Forfeiture. Upon a termination, prior to June 30, 2024, of the Participant's status as a Participant (as defined in the Plan) for any reason other than a DDR Event or Change in Control, all Units that have not vested shall immediately terminate and be forfeited without consideration.
  4. Issuance of Shares. As soon as practicable after the Units become vested and non-forfeitable, the Participant is entitled to receive one share (the "Share" or "Shares") of Company common stock for each vested Unit. In the event that a fraction of a Share would be issued, the number of Shares to be issued shall be rounded to the nearest whole share. Any delivery of Shares under this Agreement may be made by delivery of a share certificate or by means of a credit of Shares in book entry form.
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5. Vesting. The Units awarded to the Participant, except as otherwise provided herein, become vested and non-forfeitable to the extent, but only to the extent, that the Committee determines that the applicable Performance Criteria set forth in Exhibit A have been satisfied at the end of the Performance Cycle (the “Vesting Date”). Notwithstanding the forfeiture provision of Section 3 hereof, the interest of the Participant in the Units vest as follows:
- (a) a *pro rata* number of Units upon termination of the Participant’s relationship with the Company due to death, Disability or Retirement (collectively a “DDR Event”) during the Performance Cycle, but only with respect to Units that would otherwise have vested at the end of the Performance Cycle. For the purposes of this Section 5(a), the *pro rata* number of Units that vest equals the product obtained by multiplying the total number of Units awarded pursuant to this Agreement by a fraction, the numerator of which is the number of days commencing July 1, 2021 and ending on the date of the DDR Event, and the denominator of which is the total number of days in the Performance Cycle.
  - (b) all of the Units vest upon a Change of Control if the effective date thereof is after December 31, 2022. If the effective date of the Change of Control occurs prior to or on December 31, 2022, a *pro rata* number of Units vest upon such Change of Control. For the purposes of this Section 5(b), the *pro rata* number of Units that vest equals the product obtained by multiplying the total number of Units awarded pursuant to this Agreement by a fraction, the numerator of which is the number of days commencing on July 1, 2021 and ending on the effective date of the Change of Control, and the denominator of which is the total number of days in the period commencing July 1, 2021 and ending December 31, 2022.
  - (c) if a Participant’s relationship with the Company terminates due to a DDR Event and subsequent thereto (but prior to June 30, 2024) there is a Change of Control, then notwithstanding anything to the contrary herein, the number of Units which vest and the number of Shares issuable to the Participant, the Participant’s guardian, personal representative or estate, as the case may be, equals the product obtained by multiplying the total number of Units subject to this Agreement by a fraction, the numerator of which is the number of days commencing July 1, 2021 and ending on the date of the DDR Event, and the denominator of which is the total number of days in the period commencing July 1, 2021 and ending on the effective date of the Change of Control.
6. Restrictions on Transfer. The Units awarded pursuant to this Agreement may not be sold, pledged or otherwise transferred and may not be subject to lien, garnishment, attachment or other legal process.
7. Rights as a Stockholder; Dividend Equivalents.
- (a) The Participant does not have any rights of a stockholder with respect to the Shares underlying the Units unless and until the Units vest.
  - (b) The Participant shall not be entitled to receive any dividends with respect to the Shares underlying the Units unless and until such Units vest. Within 60 days following the Committee’s determination of whether, and to what extent, the Performance Criteria with respect to the Units has been achieved, the Company will pay the Participant in respect of each Units that has been earned, an amount equal to
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the aggregate amount of cash dividends that would have been paid in respect of the Shares underlying such earned Units had such Shares been outstanding (as of the applicable record date with respect to the payment of the related dividend) during the Performance Cycle.

8. Taxes. Participant is liable for any and all taxes, including withholding taxes, arising out of this grant, the vesting of Units, the payments contemplated by Section 7(b) of this Agreement and the issuance of Shares hereunder.
9. Claw-back. Participant acknowledges and agrees that the grant of the Units and the issuance of Shares is subject to the applicable provisions of any claw-back or similar policy implemented by the Company, whether implemented prior to or after the grant of this Award.

10. Miscellaneous

- (a) Neither this Agreement nor the granting or vesting of Units confers upon the Participant any right to continue as a Participant, nor does it interfere in any way with the right of the Company or an affiliate to terminate Participant's status as a Participant at any time.
- (b) The parties agree to execute such further documents and instruments and to take such action as may reasonably be necessary to carry out the intent of this Agreement, including without limitation the imposition of appropriate legends on the Shares and the issuance of "stop transfer" orders to implement the restrictions imposed herein.
- (c) This Award is governed by the laws of the State of Maryland (without regard to its choice of law principles) and applicable Federal law.
- (d) Except as may otherwise be permitted under the Plan, the Committee has the right to amend this Agreement, prospectively or retroactively; provided that no such amendment or alteration shall adversely affect Participant's material rights under this Agreement without Participant's consent and pursuant to a writing executed by the parties hereto which specifically states that it is amending this Agreement.
- (e) This Agreement and the Plan constitute the entire contract between the parties hereto with regard to the subject matter hereof. They supersede any other agreements, representations or understandings (whether oral or written and whether express or implied) that relate to the subject matter hereof.

This Agreement has been executed and delivered by the parties as of the date hereof.

ONE LIBERTY PROPERTIES, INC.

By: \_\_\_\_\_  
David W. Kalish, Chief Financial Officer

\_\_\_\_\_  
Signature of Participant

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\_\_\_\_\_  
Name of Participant

\_\_\_\_\_  
Participant's Social Security Number

(21/olp restricted stock award/Final OLP-RSU Master Performance Awards 2021)

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## EXHIBIT A

### PERFORMANCE CRITERIA

The number of Restricted Stock Units (“Units”) that vest, will be determined by the Compensation Committee as soon as practicable after the completion of the three-year Performance Cycle (which commences July 1, 2021 and ends June 30, 2024), using the following Performance Criteria:

*Return on Capital:* The issuance of Shares underlying the ROC Units identified on the cover page of this Agreement are subject to the satisfaction of an average annual return on capital metric during the Performance Cycle. If the average of the annual return on capital during the Performance Cycle is:

- at least 8.75%, all the ROC Units vest;
- less than 6.0%, none of the ROC Units vest; and
- equals or exceeds 6.0% but less than 8.75%, then the number of ROC Units that vest will be determined by linear interpolation.

Return on capital means adjusted funds from operations, as determined below, divided by average capital, as determined below. Adjusted funds from operations means funds from operations, determined in accordance with the National Association of Real Estate Investment Trusts definition, adjusted for straight-line rent accruals and amortization of lease intangibles, and adding and deducting gains and losses, respectively, on sales of properties. Gains and/or losses on property sales shall equal the sales price for a property less the purchase price, costs of capital improvements and costs of sale. Such return shall be calculated for each twelve-month period beginning July 1, 2021. Average capital is defined as stockholders’ equity, plus depreciation and amortization, adjusted for intangibles, and for each twelve month period during the Performance Cycle, shall be measured by reference to the quotient obtained by dividing (a) the sum of the capital as of July 1 and the following June 30 by (b) two. The average annual return on capital shall be determined for each twelve-month period beginning July 1, 2021, 2022 and 2023, and whether and to the extent an award vests, will be based on the average of such averages.

*Total Stockholder Return:* The issuance of Shares underlying the TSR Units identified on the cover page of this Agreement is subject to the satisfaction of an average annual total stockholder return metric during the Performance Cycle. Total stockholder return for each twelve month period beginning July 1 shall be calculated as follows: the closing price per share on the NYSE of the Company’s common stock at the end of the measuring period (the applicable June 30<sup>th</sup>) minus the closing price per share on the NYSE of the Company’s common stock at the start of the measuring period (the applicable July 1<sup>st</sup>) plus all dividends paid during the measurement period shall be divided by the closing price per share on the NYSE of the Company’s common stock at the commencement of the measuring period (the applicable July 1<sup>st</sup>). Once total stockholder return has been calculated for each of the three years in the Performance Cycle, the average of the total stockholder return for each twelve month period during the Performance Cycle shall be determined, and such average shall be the average annual total stockholder return of the Performance Cycle. If the average annual total stockholder return during the Performance Cycle is:

- at least 11.0%, all of the TSR Units vest;
  - less than 6.0%, none of the TSR Units vest; and
  - equals or exceeds 6.0% but less than 11.0%, then the number of TSR Units that vest will be determined by linear interpolation.
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## CERTIFICATION

I, Patrick J. Callan, Jr., certify that:

1. I have reviewed this Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2021 of One Liberty Properties, Inc.
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rule 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 5, 2021

/s/ Patrick J. Callan, Jr.

Patrick J. Callan, Jr.

President and Chief Executive Officer

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## CERTIFICATION

I, David W. Kalish, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2021 of One Liberty Properties, Inc.
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rule 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 5, 2021

/s/ David W. Kalish

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David W. Kalish  
Senior Vice President and Chief Financial Officer

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CERTIFICATION OF PRESIDENT AND CHIEF EXECUTIVE OFFICER

PURSUANT TO 18 U.S.C. 1350  
(SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002)

I, Patrick J. Callan, Jr., do hereby certify, pursuant to 18 U.S.C. 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that based upon a review of the Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2021 of One Liberty Properties, Inc. ("the Registrant"), as filed with the Securities and Exchange Commission on the date hereof (the "Report"):

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Registrant.

Date: November 5, 2021

/s/ Patrick J. Callan, Jr.

\_\_\_\_\_  
Patrick J. Callan, Jr.  
President and  
Chief Executive Officer

The foregoing certification is being furnished pursuant to 18 U.S.C. Section 1350. It is not being filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and it is not to be incorporated by reference into any filing of the Company, regardless of any general incorporation language in such filing.

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CERTIFICATION OF SENIOR VICE PRESIDENT AND CHIEF FINANCIAL OFFICER

PURSUANT TO 18 U.S.C. 1350  
(SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002)

I, David W. Kalish, do hereby certify, pursuant to 18 U.S.C. 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that based upon a review of the Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2021 of One Liberty Properties, Inc. ("the Registrant"), as filed with the Securities and Exchange Commission on the date hereof (the "Report"):

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Registrant.

Date: November 5, 2021

/s/ David W. Kalish  
\_\_\_\_\_  
David W. Kalish  
Senior Vice President and  
Chief Financial Officer

The foregoing certification is being furnished pursuant to 18 U.S.C. Section 1350. It is not being filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and it is not to be incorporated by reference into any filing of the Company, regardless of any general incorporation language in such filing.

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